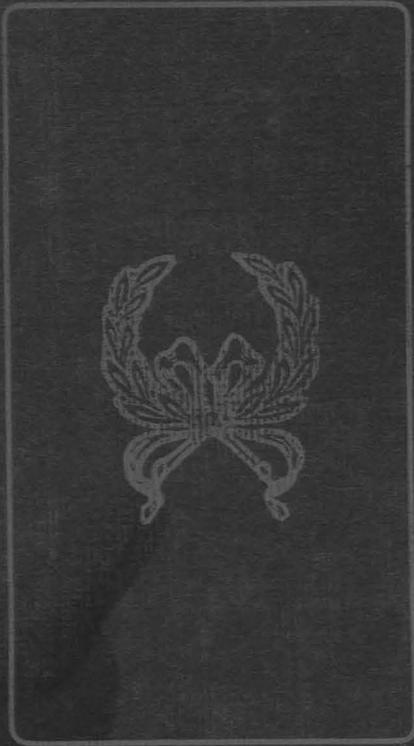


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ALABAMA

OF TO-DAY

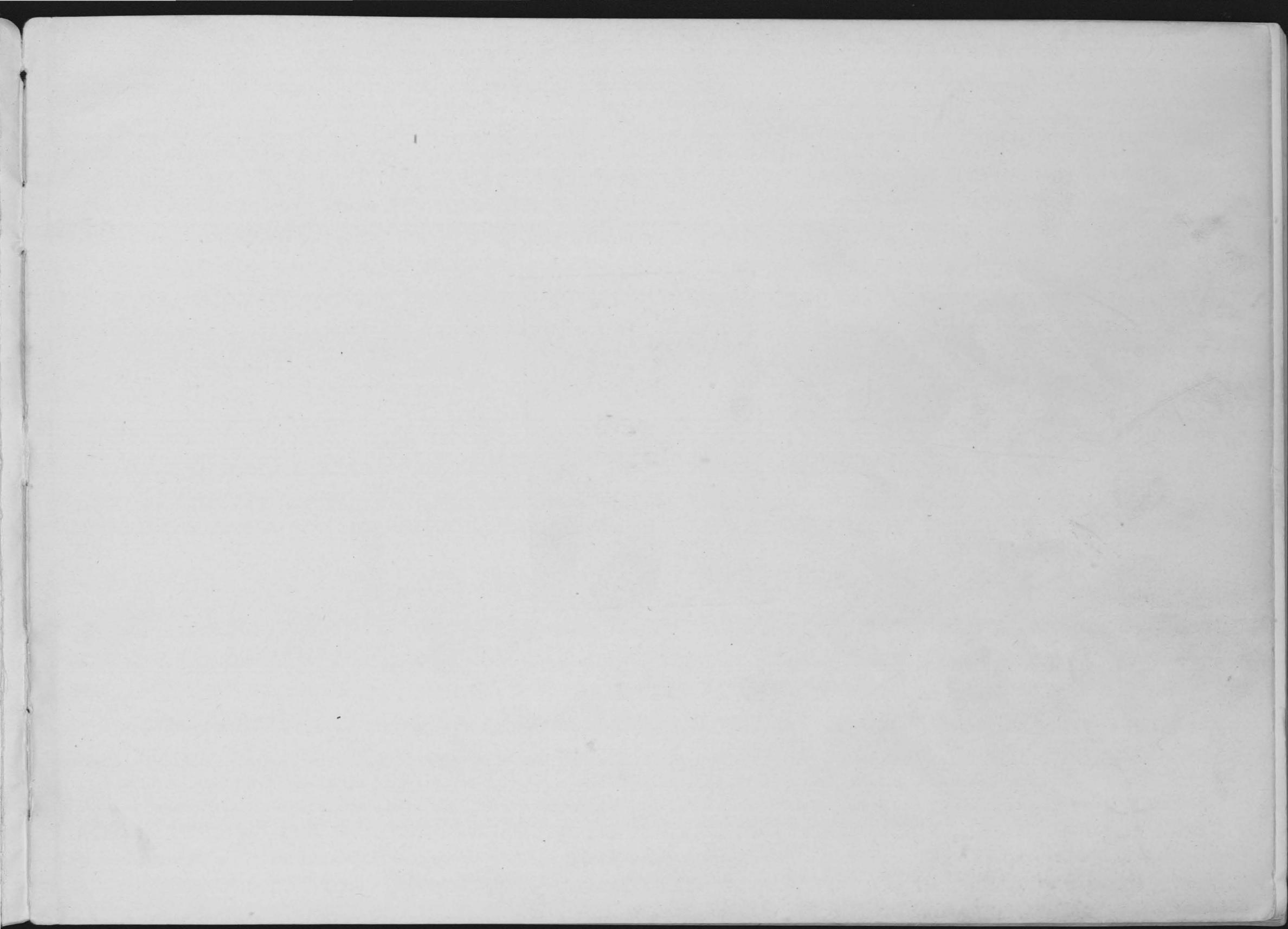
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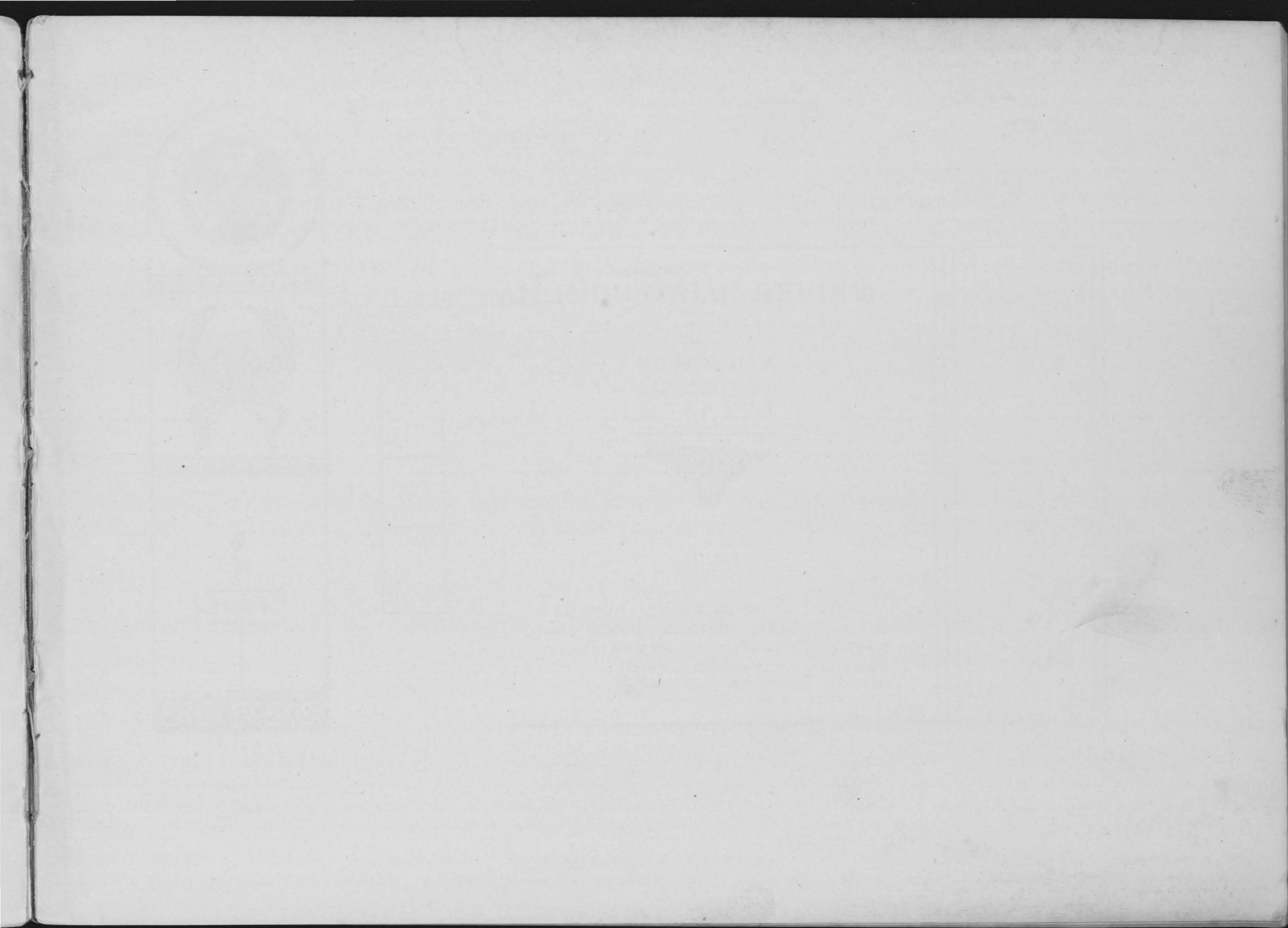


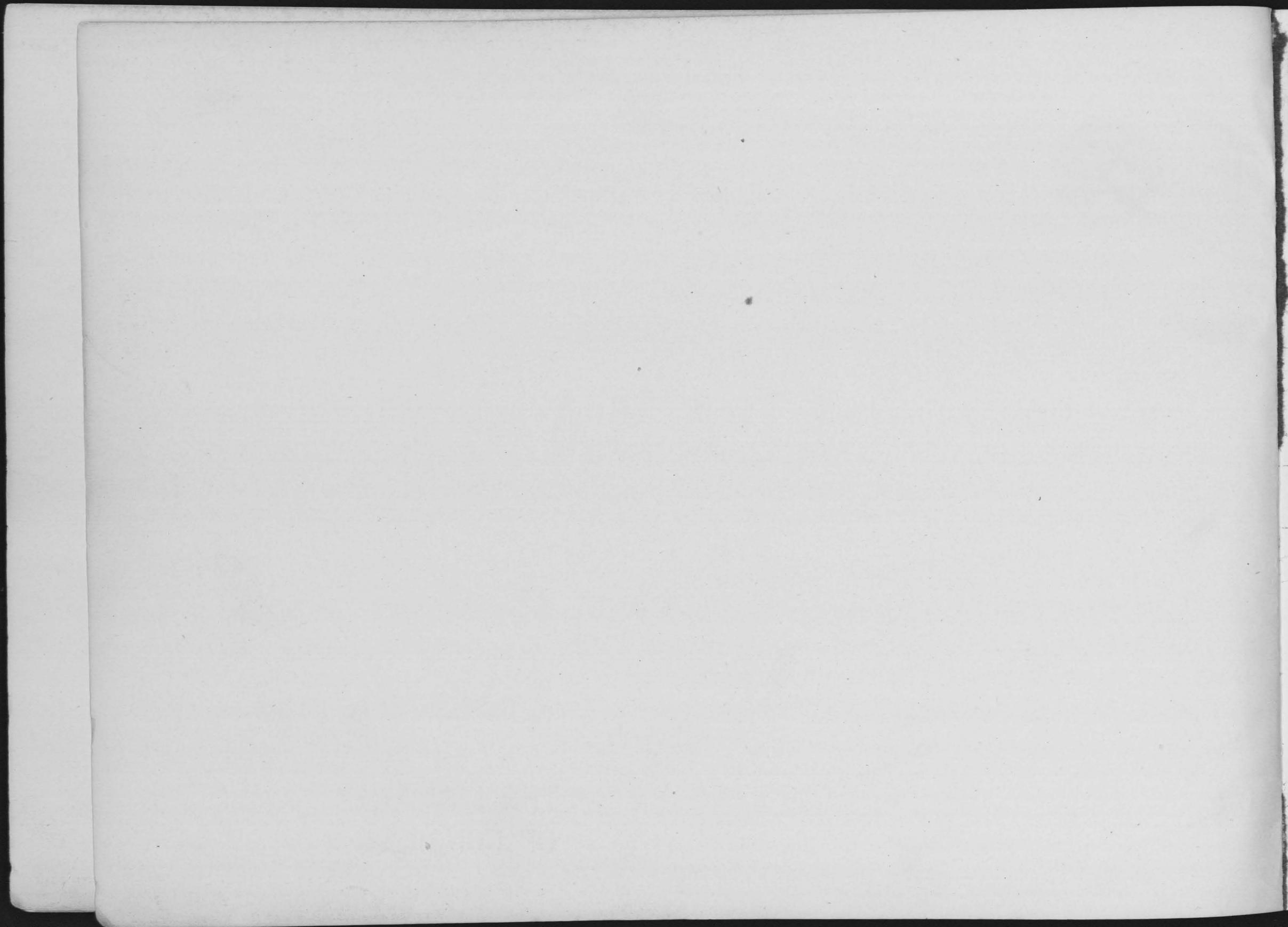
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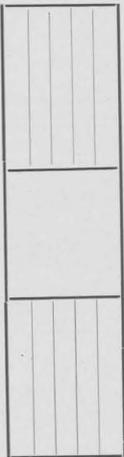








..1904..



AN INDUSTRIAL REVIEW

OF THE GENERAL BUSINESS INTERESTS OF

BIRMINGHAM

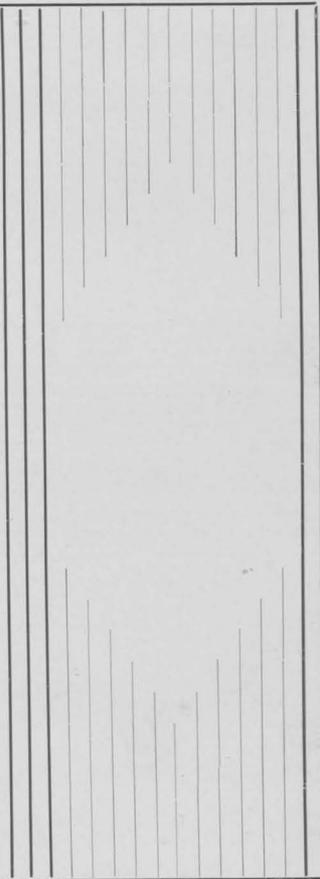
And the cities and towns comprising the great State of

ALABAMA



VOL. II.

PUBLISHED BY
POST B—ALABAMA DIVISION
TRAVELERS PROTECTIVE ASSOCIATION
OF AMERICA.
7½ NORTH TWENTIETH STREET.
BIRMINGHAM, ALABAMA



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T8

An
elaborate
and comprehensive
presentation of accurate
facts, figures, and statistics,
bearing on the manufacturing,
wholesale and retail, banking,
and general financial, railway and
hotel, real estate, and all lines of
commercial interests contributing
to the material growth and develop-
ment of the great industrial center
of the south.

COMMERCIAL PRINTING CO.

JAN 10 1905
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R. H. B.
6-16-05



J.A. DAUGHERTY STATE PRESIDENT, ALA.
DIV. T.P.A. BIRMINGHAM, ALA.

Travelers' Protective Association of America.

A SMALL number of Commercial Travelers met in the city of Denver, Colorado, in June 1890 and organized The Travelers Protective Association.

There was at first some difficulty in enlisting a sufficient number of enthusiastic members to make the organization a success. But as The Commercial Travelers know no such word as fail, they continued with renewed energy their efforts and eventually the jobbers, the manufacturers and the traveling men all over the United States, saw the good that could be accomplished by the organization and the membership began to increase year by year, until today, with over 22,000 active members, the Travelers Protective Association is the largest organization of its kind in the world, having perfect State organizations in thirty-three States and Post organizations in more than one hundred principal cities and towns. Its charter is founded upon the strictest business principles that are stable and permanent in character and command the respect and confidence of all who will investigate it. More credit is due this organization than any other for the decision in the United States supreme court against the so called Drummer's License Tax. They have secured for its members better hotel accommodations, cheaper and better rates from railroads and steamboats and caused a majority of railroads to issue inter-changable mileage at two cents per mile.

The object of this valuable organization is first, to secure the repeal of all municipal, county, state or territorial laws imposing or enforcing a license tax on Commercial Travelers. Second, to secure recognition from railroads and obtain as favorable terms on transportation and baggage as are given to any other class of travelers, and to adjust all differences between railroads and Commercial Travelers on a fair equitable business basis. Third, to secure hotel accommodations commensurate with price paid. Fourth, to elevate the social and moral character of Commercial Travelers as a profession and to bring about the better acquaintances of members. Fifth, to provide a benefit fund in case of death, either by accident or injury. Sixth, to insure business connections for unemployed members.

ELIGIBILITY.

Any white male person of good moral character, not under the age

of eighteen years or over sixty years, engaged as a commercial traveler, as buyer or seller for wholesale or commission house or manufacturer, or any wholesale dealer, importer, commission merchant, manufacturer, is eligible to membership in this Association.

COST OF MEMBERSHIP.

All applications for membership must be accompanied by \$7.50; \$2.00 for membership fee (\$1.00 of which shall go to the National Association, 50 cents to the State Division, 50 cents to the Post), 50 cents to the reserve fund, and \$5.00 to cover the dues for the first six months, and be endorsed by two members in good standing and approved by two members of the board of directors of the State Division of which the applicant expects to become a member.

Any member of the Association will be glad to write your application if you are eligible, or if you will write to Secretary E. L. Higdon, Birmingham, Alabama, he will be glad to send you constitution and application blanks, which you can fill out and return to him with the \$7.50, and he will do the rest.

BENEFITS.

Aside from the many advantages socially and financially gained by belonging to the association, we give you the cheapest and best accident insurance without any additional cost as, viz:

\$5,000	\$25.00	\$2,500	\$2,500
In case of Death by Accident.	Weekly indemnity not to exceed 52 weeks in case of Accident.	Loss of both Legs or both Arms.	Loss of one Arm and one Leg.
\$1,000	\$1,000	\$5,000	\$1,000
Loss of one Hand or one Foot.	Loss of one Arm or one Leg.	Loss of both Eyes.	Loss of one Eye.

POST B, BIRMINGHAM, ALABAMA.

THE National officers in 1893 sent to Birmingham an organizer with a purpose to organize a division in Alabama. Fifteen members with J. J. Gilmore as president was the number of the organization in Birmingham in 1893.

Mr. Gilmore being an old T. P. A. man, gave his best attention and worked faithfully for its advancement. Consequently the flattering condition of Post B, dates back to his time. Col. E. L. Higdon was the first Sec. and Treas. and has served ever since. By persistent work the division began to grow and attract attention in Montgomery, Mobile and Selma, though those fifteen charter members had a hard pull to get the division on a sound footing. It is a source of great pride today to those surviving charter members, that Post B. is in such a laudable condition. The National President of the Association, Mr. John A. Lee, of St. Louis, visited Birmingham with the intention of organizing a Post in the Cities of Montgomery, Mobile and Selma, and on Feb. 14, 1894, he with a committee organized Post A. in Montgomery with a good and substantial membership. Birmingham following in the foot-prints of her sister city, the Capital of her State, organized a Post which was accomplished March 3, 1894, known as Post B. of Birmingham. Mobile soon followed the good example set and the organization of Post C. was perfected on May 24th of the same year. Selma came in with Post D. the following Jan. 10, 1895.

The organization of these Posts we accomplished with the aid of members of the Birmingham Division who resided in these cities and who were afterwards transferred to the Post in the city where they resided. W. B. Winters was elected first President of Post "B" and during his term of office the membership was increased to sixty-one. J. N. Cunningham one of the charter members served the Post as second President and did it well. While the Post lost a number of members by transfers to the new Posts in the State, when Mr. Cunningham retired the Post mem-

bership was ninety-seven. Another charter member was elected Post B.'s third President and served the Post faithfully for one year. We respectfully refer to Mr. C. M. Campbell, who refused to be re-elected and retired with a membership of 123. Mr. Louie Hart was elected fourth President of Post "B" and served so energetically the first year, that he was re-elected for a second term. The Post enjoyed great prosperity under his administration and the membership increased to two hundred and forty-three members. Another one of the charter members served in the capacity of fifth President of Post B, Mr. Will R. Mabry. During his administration the Post prospered more than in any one year previous since its organization. Mr. Mabry was energetic and untiring in his efforts to advance the progress of the Post, and gave a great deal of his valuable time to its interest, and was rewarded in the knowledge that the membership run up to two hundred and eighty-three, and then, for important business reasons, would not allow his name to go up before the committee for re-election. Mr. R. E. Collins the sixth President of Post B brought more new and valuable members into the Association than any President-preceding him. He advanced many new ideas and plans to promote the interests of the Post and was always ready and willing, though a very busy man, to give the Association all the time necessary to further its interests. Mr. F. G. Alexander was elected 7th President of Post B, and during his administration the membership was largely increased, and he retired leaving the Post in a flourishing condition. I. Eugene Ware was next elected President, making the 8th to serve in that capacity. He made an excellent record for 1903, and be it said to his credit, that while every Post in the State shows a decrease in its membership, Post B shows a decided increase under Mr. Ware's administration. Mr. Chas. A. Jones was elected 9th President of Post B on the 26th of March of the present year, and starts out with exceptionally bright prospects of increasing its membership more than any preceding year. To give the names of other

officers who have served as chairman of the various committees and the board of directors, would take up too much space, as there are hundreds of gentlemen who have been untiring in their efforts to promote the organization, and have given valuable time and energies to that end.

We feel, however, that it is due not only Post B, but her worthy and painstaking secretary and treasurer that we make special mention of Col. E. L. Higdon, who has served in that capacity from the beginning of its organization, he having been re-elected annually to that position. The work of Col. Higdon will live long in the memories of all members not only of Post B, but of all other posts, for he has established an enviable reputation for thrift, honesty and energy, and the magnificent work he has done and is doing, not only for his Post, but his city and his State at large, is well and favorably known north, east, south and west. The loss of Col. Higdon to the Post would be irreparable. He has made a magnificent record. Post B has attended each State convention and carried more delegates to these conventions than all the other

Posts combined, and while they always control the convention, they endeavor to distribute the offices equally with all Posts to encourage every section. This is the fourth time Post B has had the pleasure of entertaining the State convention and each and every member is anxious for a full delegation from each Post, and all are anxious to make this convention one of the most enjoyable, as well as profitable, to the association.

It is with great pride that we state that Post B is the banner Post in the State. The reputation we have gained in our various banquets and receptions, as being such superior affairs, is indeed pleasing, and a more unique and appropriate souvenir menu card could not be presented an assembly than those of Post B.

We have heard with much pride how notable our banquets have become for the absence of any intoxicants, which calls forth commendations from the invited guests.

Long live Post B, and may the flourishing condition she now enjoys continue, and if possible, be increased ten-fold.





F. L. HIGDON STATE SECT'Y & TREAS. ALA. DIV. T.P.A.
SECT'Y & TREAS. POST "B" T.P.A. BIRMINGHAM, ALA.

BIRMINGHAM

The Home of Post B,
Alabama Division
T. P. A. of America.

“Breathes there a man with soul so dead,
Who never to himself hath said,
This is my own—my native land?”

The City of Birmingham is a Marvel Among the Cities of the World.

WITHIN the memory of a comparatively young man, this elevated silurian valley, where now rises the marvelous city, lay peacefully reposing in the almost primeval quiet of a century ago.

The hand of enterprise and the genius of progress were not here until little more than thirty years ago, but under the spell of these influences, the peaceful valley has become the centre of the greatest industrial development of modern times.

It is this modern city—the Birmingham of today—the living, breathing, moving life of the Metropolis of the Central South that this work shall treat.

Geographically considered, Birmingham occupies a most important position, in the great and grand section of our common country, usually designated “The South.”

Take as a boundary line, the Atlantic on the East, the Gulf on the South, the Mississippi river on the West and the Ohio on the North—make this boundary the rim of a wheel and Birmingham will be found to be the hub.

This section, of which Birmingham is the centre, is the richest on the globe and comprises greater and more natural resources than any other section of similar size known to man.

Every avocation of civilized man finds in some portion of this region a congenial field, and one that only needs the intelligence, the enterprise, the industry of such people as we have to yield abundant returns.

But with all the development that has marked the last quarter of a

century, the material wealth of this territory has scarcely been more than touched. There remains millions of acres untilled, vast forests untouched—countless beds of coal undisturbed and unexplored—iron beyond the capacity of man to calculate, water power unharnessed, building stone in quantity and quality, sufficient for the edifices of the world, and a thousand other things, all waiting the touch of skilled hands and enterprising capital to further augment the world’s store of wealth.

And as the development of this region progresses, Birmingham’s commerce must increase to keep pace with her surroundings and the demands of her territory. In the development she has already attained, and that to which manifest destiny unerringly points, the T. P. A. of Post “B,” have been and will be not the least factor.

They have preached the gospel of her progress in every nook and hamlet of the land; they have inculcated, wherever they have gone, a belief in her solidity and future greatness.

They are part and parcel of her commercial and industrial life, and that which affects her affects them. They believe in Birmingham—they talk their city—they know better than others, because their opportunities for acquiring such information are better, that she is great and all the time growing greater.

Her commercial establishments carry everything heart can wish that is purchasable; her manufacturers—with many millions invested—make every year wares in greater variety and quantity than any other Southern city; her financial institutions have weathered the fiercest financial storms that ever swept over the country and are stronger today than

ever before; while her men of affairs are as wide awake—as public spirited as any that ever built a city.

Lying, as she does, midway between the frost and snow of the far North, and the fevered clime of the far South, belonging to both—characteristic of both, she unites in her the energy of the one, with the genial spirit of the other, diligent in business, persistent in effort, yet mindful of all, the gentler influences, and with an eye always for color and a heart for harmony.

The future holds out to her the promise of a greatness, such as her founders no more expected than did De Soto, when in his march from Florida, the flowery coast, to the mighty Father of Waters, he camped with his weary followers on the bank of the Warrior River, and said “Alabama”—“Here We Rest.”

She is today the personification of thrift—a monument to the wisdom and energy of her people, an enduring token of the genius, the progress and spirit of the Nineteenth and Twentieth centuries.

Rich queen of inland cities, fair
Pride of Wonderland,
Where nature left her kisses deft
And God hath set His hand,
In blessings rare; the wreaths you wear
Are those of victory;
All graces thine, we pour the wine
And on the shrine of Hope divine,
We drink today a health to thee.
To Birmingham.



BIRMINGHAM



AND THE BIRMINGHAM DISTRICT.

THE location of Birmingham is one of which the most expressive description is contained in the one word "ideal." A gently undulating table land surrounded by hills and mountains, in which are stored a wealth of mineral whose magnitude can scarcely be computed. Careful surveys show that the lowest point in the city is 602 above the sea level and the highest 940, thus giving the best of drainage and making all the safe-guards of modern hygiene easily applicable.

Population.

The city was founded in July 1871, so that less than a third of a century ago there was nothing in the mountain guarded valley where now lies this great metropolis to presage the greatness of coming years.

By 1880 the population had grown to two thousand and the development of the mineral wealth of the district was well under way and beginning to attract the attention of the world. No statement of the population of Birmingham, that failed to include the towns mentioned below, would do the city justice, since they are part and parcel, the district centering in Birmingham, and are so closely and intimately connected by every interest that they are practically one.

A careful estimate, based upon directory figures and the school census, gives the following result, viz:

Birmingham, (inside corporate limits)	62,500
Avondale, whose lines join Birmingham	4,500
Woodlawn, three miles east	4,000
East Lake, five miles east	3,500
East Birmingham	2,500
North Birmingham, (incorporated)	3,500
Elyton, Smithfield, Powderly, and West End	7,000
Pratt City, (incorporated)	8,000
Ensley City (incorporated)	6,500
Bessemer, (incorporated)	10,000
Gate City, Avondale and Thomas	4,500
Total	116,500

Never at any time, since the boom days of the years between 1880 and 1890 has there been such rapid and steady growth in Birmingham.

There is no suggestion of a boom, but for five years population of the most desirable character has been coming in a steady stream. It is freely predicted that the census of 1910 will show a population in district embraced in the figures given, exceeding a quarter of a million.



I.E. WARE PRESIDENT POST "B"
ALA. DIV. T.P.A. BIRMINGHAM. ALA.

BIRMINGHAM

The Industrial Centre of the Great South.



Location, Climate, Railways, Raw Material, Health and Enterprise, Force Her to the Front Rank.

SPREAD out before you the map of the United States, and let your eyes wander to that portion usually denominated The South. Not the old South, bounded by a certain political, rather than geographical lines, but that great expanse of the territory of our common country, extending from the Old Dominion on the East to Texas on the West, from the Ohio river on the North, to the Gulf shores on the South, and forming a splendid galaxy of states, whose resources, whose wealth and progressive population, excite the envy and admiration of the whole world.

Let the boundaries of this vast section, comprising almost one and a half millions of square miles, stand on the rim of a great wheel, the railways—those great arteries of commerce and industry—as the spokes pointing to the centre, and the point of terminus—the hub, if you choose—will be found at Birmingham.

Had the founders of this city been able to look forty years ahead of their time, and see the direction taken by the advancing development and expanding commerce of the country, and used such fore-knowledge in the selection of a site for a great and wonderful city, they could not have chosen more wisely than they did when they selected and laid out the site, whereon now stands this great metropolis; this wonder of the industrial world; this centre of so vast and progressive a section of God's foot-stool, and the splendid city which has here arisen, will stand as a monument to their foresight, throughout the coming ages.

To the North and Northwest, the great grain and stock-growing regions are within a few hours travel; to the East and Northeast the numerous trunk lines of railways bring practically to her doors, all the great markets and financial centres; to the South and Southeast, railways and rivers radiate in every direction, through vast agricultural, timber and

mineral regions, touching the ports of the Gulf and Atlantic, and making the marts of all Europe and South America of easy access; while to the West and Southwest, looms up an empire of commerce, so great, so varied that human calculation is staggered at the contemplation of its magnitude.

When all these things are considered, it is no matter for wonder that our bank clearings are so heavy, that our volume of business is so great; that our growth in wealth and population is so far greater than any city of similar size in the world.

Birmingham is today, a veritable hive of industry, her three hundred industrial concerns, sending the products of thirty thousand skilled hands, to every point of the compass, and almost to every country of the world.

She is one of the very great commercial centres, the volume of her business for the year just closed being ONE HUNDRED AND FIFTY MILLIONS of dollars.

She is a Gibraltar of finance, her best and largest banks and trust companies, having weathered the worst panics that ever swept over the country, and are now vastly stronger than ever before in the city's history.

The hills and mountains all around, are hoarding a mineral wealth so vast, so varied, and yet so happily blended and situated as to give her the advantage of any industrial city in the world.

The future, basing our judgment upon the progress of the past holds out the promise as a greatness, beside which her present importance will be but modest, and the man who is wise, will lose no time in identifying himself with her interests, since every one who does this cannot fail to profit greatly. Men may go to sleep, but the tide of progress and advancing values, in Birmingham, "goes on forever."

Through Service. Best Route.
Oil-Burning Locomotives.
No Dust, Cinders or Grime.



California

Mexico

Arizona

Texas

New

Mexico

Louisiana

China or Japan

....Address

SOUTHERN PACIFIC Co.

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INFORMATION
About

J. F. VAN RENSSELAER General Agent,

13 Peachtree St., Atlanta, Ga.

T. J. ANDERSON, G. P. A.,

Houston, Texas.



The Mineral Interests of Birmingham

THE growth of the mineral interests of Birmingham have been phenomenal, and have been instrumental in the rapid and substantial growth of the district; they have made her what she is—the strength of the South; the greatest mineral district in the world.

Of the four great belts into which the State of Alabama is divided the mineral is the largest, including twenty-eight counties and covering more than one third of the State. It embraces most of the chief minerals and in fabulous abundance. There are three great coal fields viz: The Warrior, the Cahaba and the Coosa. The great Warrior coal field has an area of 7,810 square miles. It has been accurately estimated that the available coal in this field would cover an area of five-hundred square miles, with seventy-five feet thickness, and that it would last 10,275 years mined at the rate of ten thousand tons per day.

The coals from this field are excellent for steam and domestic purposes, as well as for the manufacture of gas and coke. Close to the Warrior fields and occupying a more Southern latitude than any other found in the United States lies the famous Cahaba coal fields. These fields extend over an area of more than four hundred square miles, and an estimate of its lasting 1,110 years, with ten thousand tons being mined per day, has been placed upon it. This coal has a world-wide reputation as most excellent for domestic purposes and is remarkable for its firmness and its capacity to resist atmospheric changes. The smallest of the three coal fields, but not the least important, is the Coosa coal field. This field covers over four hundred square miles of as good coal as ever was mined, and would last one hundred and sixty-five years, if ten thousand tons per day were mined. The product of the Coosa field is suitable for all purposes.

The coal fields herein mentioned are all directly tributary to Birmingham, and the estimated number of tons available from the three fields make a total of 34,550,000,000 and it would require 2,555 years to

exhaust the supply. It is regarded above the average in quality for the manufacture of coke and for domestic purposes. An analysis chemically of the coal of Birmingham and her district will reveal the fact that the coals are of a diversified character and composition and admirably adapted to the manufacture of gas, steam and domestic purposes. This coal is of a most superior quality, running Northeast and Southwest—through the heart of the Birmingham district for a distance of more than one hundred miles. The Red Mountain ore deposits, separate the Warrior coal field on the West from the Cahaba and Coosa fields on the East.

The beds of this ore are so enormous throughout this famous mineral region that it is impossible to point out all the localities where it abounds. Lying in close proximity, to coal, limestone and dolomite, its manufacture is far easier than in olden times. It has been estimated by an expert mining engineer that there is enough ore in this district to supply all the furnaces of America for one thousand years. This ore is extensively diffused in the region lying South of the Tennessee River.

The ore supply of the Birmingham district is principally derived from the red fossiliferous ores of Red Mountain. Mining ore in the district is carried on chiefly by the companies manufacturing pig iron. The number of men employed in and about the ore mines number about 5,000. There are about forty independent operators who mine ore on their own lands and sell to furnace companies.

PIG IRON.

The production of Pig Iron in this district has been phenomenal. Furnace building was at its height during the period from 1880 to 1888. During that time the four valuable furnaces of the Sloss Iron and Steel Company, the two Woodward, the four Ensley, the five Bessemer, the two Thomas, the Mary Pratt, the Williamson, in the city; and the



CHAS. A. JONES PRESIDENT ELECT POST B
ALA. DIV. T.P.A. BIRMINGHAM, ALA.

Vanderbilt, were erected. The Alice furnaces in Birmingham and the Oxmoor furnaces being built and put in operation previous to 1880. Take in consideration the number of valuable furnaces, the greatest in the world, and make an estimate of the wealth of this district. You will find it will rapidly roll up into the millions and millions of dollars, represented in these furnaces.

The number of furnaces in this district are the Tennessee Coal, Iron and Railroad Company having at Bessemer five blast furnaces, at Ensley five, in Birmingham two, and at Oxmoor two. The Sloss Iron and Steel Company has two furnaces in the city and two at North Birmingham. The Woodward Iron Co. has two at Woodward. The Republic Iron and Steel Co. has three furnaces at Thomas. The Tutwiler Coal, Coke and Iron Co. has two at North Birmingham. The Trussville Furnace, Mining and Manufacturing Company has one at Trussville. The Jefferson Valley Iron Co. now controls the Williamson Furnace in the city. In 1900 there were forty blast furnaces using coke for fuel in Alabama, twenty-seven of which were in Jefferson County, and in addition there were ten small charcoal furnaces, some of which were out of blast. In 1902 there were forty-one coke furnaces and seven charcoal furnaces.

At the beginning of 1904 there were nine new coke furnaces in

course of construction and one charcoal furnace being converted into a coke furnace, with an increased capacity which will, during the year add ten new furnaces to the list of those using coke for fuel, making a total of fifty-two, of which thirty are in Jefferson County.

The manufacture of steel in this district is simply marvelous. During last year the steel plant of the Republic Iron and Steel Company alone had a capacity of one hundred and fifty tons per day. The Tennessee Company has enlarged its capacity to about seven hundred tons per day, and a possibility with the present improvements that plant is undergoing, will bring its capacity up to one thousand tons per day.

The miners of these various plants are paid monthly three million dollars. They number about fifty thousand men.

The prospects for the miners in and around Birmingham is most flattering. The substantial character of the developments already made is the best guarantee of the future progress of the Birmingham District, and compared to the future possibilities, what has already been done seems small.

With the completion of the Isthmian canal, there will be an industrial awakening unequalled, and Birmingham, as the source of the iron, steel and coal supplies, will be the chief beneficiary.



BIRMINGHAM

A Southern ❸ ❸ ❸
Financial Centre.

WE have viewed Birmingham as "The Home of Post B," and as "The Industrial Centre of the South," and in conjunction with "The Birmingham District," let us look at Birmingham as a Southern financial centre.

The industrial progress of Birmingham has long attracted marked attention throughout the world, and for some years past the city has steadily grown in commercial importance, until now it takes rank as one of the great financial centres of the South, possessing as it does, some of the strongest financial institutions in the entire country. Its three National Banks and seven Savings Banks and Trust Companies, as shown by recent reports, have a combined capital of \$1,925,000, and surplus and undivided profits of over \$600,000, with deposits of about \$12,000,000, being an increase in this item of more than \$9,000,000 in the past eight years.

The field of usefulness of the banks has been constantly broadening until now their operations cover all parts of Alabama and portions of adjoining states, and in addition to solid growth they have kept abreast of the times in the matter of equipment, some of them having quarters that would do credit to the largest metropolitan city.

Situated as Birmingham is, in an elevated silurian valley in the very center of the mineral district of Alabama, she has had flattering opportunities to become a great financial centre, and we feel safe in predicting she will shortly be second to none. Consider her soil, and her treasures both discovered and undiscovered. Her population increasing at a greater per cent. than any other Southern city. Her railroad facilities, her magnificent reports of manufactories, jobbers and merchants. Remember what Birmingham was and what she is today, a metropolis with numerous thriving suburbs.

Birmingham and her district is situated in the heart of the mineral belt of the State, in a position which surpasses any other in the world, in the magnitude and proximity of its coal, iron ore and lime stone deposits. With her magnificent latitude and delightful climate and her business

reports from all line of business, the outlook for the home seeker is very superior.

Birmingham is surrounded by a cluster of suburban towns and villages so closely linked together by street railway and complex business interests and in many instances so built together as to form one inseparable whole, regardless of artificial boundaries. Take all these facts into consideration in forming an idea of her population and her vast financial possibilities and see if she can not safely be designated a "financial centre." Compare the building statistics of Birmingham with that of any older city and see if she does not compare favorably with many of them. Within the last three years Birmingham has erected a total of 6091 houses costing \$10,994,725. Notable among these structures are three ten-story, steel frame, office buildings, the St. Vincent Hospital, the Hillman Hospital, the Medical College, the Hillman Hotel (6 stories), the magnificent City Hall, three school buildings and five churches, and with the completion of her magnificent First National Bank building, which, by the way, has the handsomest interior and exterior of any in the South, and with the other mammoth contracts let with the ending of 1903 and the beginning of 1904 on such a colossal scale, Birmingham bids fair to them all. To go back some twelve or fourteen years ago, there were nine banks with a combined capital of \$1,590,000.00; now there are ten banks with a combined capital and surplus of more than \$4,000,000.00. In view of these facts Birmingham can well be called a Southern financial centre. To the large visiting element who yearly visit Birmingham, our little city presents a magnificent scene in her large and lofty buildings, beginning with our Union Depot, which compares most favorably with any in the country. Then view our Woodward building with its numerous officers, where millions of dollars are yearly represented—a city within itself. Our elegant First National Bank building, of which mention has already been made. Her 9-story Title Guarantee Loan & Trust Co. building; her elegantly-equipped Post Office; her handsome County Court House; her elegant Breweries; her mills; her places of amusement; wholesale and retail business houses, hotels, etc. But space forbids mention of many equally as important buildings as are herein mentioned.

The First National Bank of Birmingham, Alabama.

March 28th, 1904.

RESOURCES

Loans and Discounts	\$3,723,771.69
Overdrafts	785.10
U. S. Bonds and Premiums	365,000.00
Other Stocks and Bonds	23,800.00
Jefferson County Bonds	256,540.00
Real Estate—Old Bank Building	54,000.00

CASH

In Vault	\$ 601,653.30
With Banks	1,821,311.15
With U. S. Treasurer	17,792.32
	<u>\$2,440,756.77</u>

\$6,864,653.56

LIABILITIES.

Capital Stock	\$ 500,000.00
Surplus and Profits	213,498.56
Circulation	300,000.00

DEPOSITS

Individual	\$5,061,796.53
Bank	739,358.47
United States	50,000.00

\$5,851,155.00

\$6,864,653.56

OFFICERS.

W. P. G. HARDING, President.
 J. H. WOODWARD, Vice-President. J. H. BARR Vice-President.
 W. W. CRAWFORD, Cashier. A. R. FORSYTH, Assistant Cashier.

DIRECTORS:

T. T. HILLMAN, President Pratt Coal Co.
 B. F. MOORE, Sec'y and Treas. Moore & Handley Hardware Co.
 E. M. TUTWILER, President Tutwiler Coal, Coke & Iron Co.
 W. S. BROWN, Merchant.
 A. H. WOODWARD, Gen. Supt. Woodward Iron Co.
 WM. A. WALKER, Attorney-at-Law.
 F. D. NABERS, Wholesale Drugs.
 T. H. MOLTON, Real Estate and Insurance.
 ROBERT JEMISON, President Birmingham Railway, Light & Power Co.
 ERSKINE RAMSAY, of Ramsay & McCormack, Bankers.
 W. H. HASSINGER, Vice-President Republic Iron & Steel Co.
 WALKER PERCY, Attorney-at-Law.
 F. M. JACKSON, President Blocton-Cahaba Coal Co.
 J. H. BARR, Vice-President.
 W. P. G. HARDING, President.

PARTICULAR ATTENTION DEVOTED TO OUT-OF-TOWN ACCOUNTS SENDING DEPOSITS BY MAIL.



FIRST NATIONAL BANK BUILDING.

R. M. GOODALL
G. B. MCCORMACK

C. M. BROWN
ERSKINE RAMSAY

Goodall, Brown & Co.

IMPORTERS AND JOBBERS OF
**DRY GOODS, FURNISHINGS
NOTIONS, WHITE GOODS
AND HOSIERY.** "Jefferson" Brands



FIRST AVENUE AND 21st STREET

BIRMINGHAM, - - - ALABAMA.

The Milner & Kettig Co.

**Mill, Mining and Railroad
Supplies / Heavy Hard-
ware / Machinery of Every
Description / Steam Pumps
Engines and Boilers /
Wrought Iron Pipe and Fit-
tings. Sole Manufacturers
of the Celebrated "Porcu-
pine" Dry Kiln.**

BIRMINGHAM, = ALABAMA.

SOUTHERN EXPRESS COMPANY



The Southern Express Company sells Money Orders at 3,500 points on all its lines.

No application is required and they can be obtained at all reasonable hours.

Rates as low as the lowest.

J. H. HAM, Agent,
Birmingham, Ala.

R. L. WASHINGTON,
Supt. Money Order Department,
Chattanooga, Tenn.

HERE WE ARE AGAIN—FIRST AS USUAL. Ambrosia Flour.

Why? Because nearly 40 years experience in making flour has taught us **not** to grind our flour until it produces an **extreme** whiteness, for such grinding detracts from the strength of the flour, but it **has** taught us a perfect granulation together with color and strength and a pleasing flavor or taste peculiarly its own when baked into bread.

Next, Because: "Ambrosia" Flour is milled in the very midst of the **acknowledged superior soft wheat district of the United States.** The wheat grown in Southwest Missouri and Eastern Kansas is universally conceded to produce the **best flour** for all purposes, viz.: Light bread, pastry and biscuits.

Last but not least, Because: "Ambrosia" Flour is made entirely out of 40 per cent. of the very **heart** of each **grain** of this best wheat, the other 60 per cent running to various other grades.

Therefore, with the best of machinery, using only 40 per cent. of the best wheat produced in this country and nearly 40 years experience and study, with the one object in view, "Perfection," why are we not entitled to claim we have made a flour that will make, as the word "Ambrosia" signifies, "A food for the gods."

"Nothing succeeds like success," and Ambrosia is a success, as our business in Birmingham the past few years has demonstrated.

Give us, the **only** exclusive wholesale Flour House in Alabama, a trial, even if only a request for quotations, and we assure you that you will never regret it.

GOODLANDER MILLING CO.

B. P. McDONALD, Jr., Manager.

Both Phones 410.

2205-7 Morris Avenue.

BIRMINGHAM

As a Manufacturing Centre



OUR Northern capitalists heretofore have looked upon Birmingham as chiefly "a mining town." Well so she is, but let us here add that from a manufacturing stand point Birmingham is rapidly traveling to the leadership in that line.

Take for consideration her Avondale Mills, the Halle-Randolph Manufacturing Co., the Birmingham Fertilizer Co., the Blakeslee Manufacturing Co., the Martin Cracker Manufacturing Co., (the most complete in the Southern States,) the Sample Lumber Co., the Hardie Tynes Foundry & Machine Co., the Birmingham Pipe and Casting Co., with scores of others equally as important but with which volumes could be filled.

That Birmingham is destined in the near future to become a leader in the manufacturing business as she is in the mining business is not to be doubted. With all the requisites to make this line of business a success, Birmingham has them; men with such brains and ingenuity as these large manufactories have at their head and skilled workmen with wages far above the average, Birmingham will never be kept in the back ground but will advance with a surprising rapidity.

Birmingham being located right in the coal fields of Alabama make her opportunities doubly numerous and strong, rendering it in a position

to be the greatest of manufacturing centers. With Birmingham's splendid railroad facilities, making the transporting of her various manufactured goods easy of shipment, is another important feature tending to the success of the manufacturer of Birmingham. From a manufacturing stand point Birmingham offers flattering inducements, and of the miles and miles of acreage taken up in that industry, three, or even five times as much acreage is left for competition in any or all of the various lines. Birmingham will gladly welcome and give space and recognition to the manufacturing of basket and woodware; to a carpet, casket, chair, chain and cordage factory. We also can creditably support other cotton factories, (the Avondale Mills will also welcome them.) Canning and glass factories are needed, knitting mills, mantle factories, malleable iron works, spoke and handle factories, school furniture, all would be welcomed.

We greatly feel the need of a shoe factory, also a soap factory. A shovel factory would find plenty to do. We are deficient in a trunk factory, which would rapidly come to the front. In fact we are capacitated to support most any kind of manufacturing agencies known any where.

In this day of progress there are vast and rich opportunities for the young man with very little capital and plenty of energy to coin money in the manufacturing business in Birmingham and her county and district.

JOHN L. PARKER

DEALER IN

.. Drugs and Sundries ..

Newspapers, Periodicals and all the latest Books
A Complete Cigar and Tobacco Department
Cut Flowers of Every Variety in Season
Mineral Waters, Ice Cream Soda, Ice Cream
and Sherbet.

PRESCRIPTION CASE IN CHARGE OF A REGISTERED PHARMACIST

WOODWARD BUILDING

BIRMINGHAM, - - ALABAMA

My Specialties:

Packing House Products
Milling Products
Hay and Grain, Car Lots
Butter, Cheese, Salt

Established 1887

Agent:

Cudahy Bros. Company
Valley City Milling Company
Elgin Butter Company
The Sheffield King Milling Co.

W. M. COSBY

**MERCHANDISE
BROKER**

Large Warehouse on R. R. Tracks

2123-2125-2127 Morris Avenue

BIRMINGHAM, - - ALA.

"Not the Best, But Better Than the Rest."

Florence Hotel

ROBT. H. FORMAN
Proprietor

American
Plan

Rates
\$2.00 & \$2.50
Per Day

BIRMINGHAM, ALA.



McLester-Van Hoose Co.



**WHOLESALE
GROCERS**
CIGARS AND TOBACCO



2023 to 2029 Morris Avenue.

2, 4 and 6 21st St. and L. & N. R. R. Tracks

BIRMINGHAM, ALA.



WOODWARD BUILDING.

JOE & LEE SLAUGHTER



Tailors and
Men's Furnishers



115 North Nineteenth Street



BIRMINGHAM, ALABAMA

GRAY & DUDLEY HARDWARE CO.



IMPORTERS AND JOBBERS OF

Nashille
BIRMINGHAM
MEMPHIS

Hardware, Stoves and Mining Supplies
Buggies, Wagons and Harness. ❧ ❧ ❧



1821 and 1823 First Avenue.
1820 and 1822 Morris Avenue and Railroad.

W. F. STEPHENSON, Manager.

BIRMINGHAM, ALABAMA.

COLLINS & COMPANY

Established 1887



Wholesale Grocers
Produce Merchants
Cigars & Tobacco



Nos. 2101 AND 2103 MORRIS AVENUE.

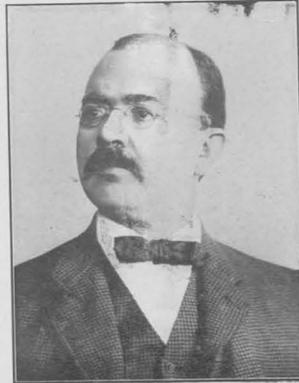
Telephones 858.

BIRMINGHAM, ALABAMA

A Few of the Prominent Members of Post B.



E. L. HIGDON
President E. L. Higdon Broker-
age Co.
Birmingham, Ala.



R. E. COLLINS
Wholesale Grocery
Birmingham, Ala.



H. J. DAVIS
Manager Machinery Department
Moore & Handley Hardware Co.
Birmingham, Ala.



F. O. HARVEY
Salesman Robt. Garry & Co.
Birmingham, Ala.



C. S. SIMMONS
Secretary Alabama Grocery Co.
Birmingham, Ala.



R. C. HEMPHILL
Wholesale Broker, Grain, Hay,
Cotton Seed Products
Birmingham, Ala.

Birmingham's Industries.

THE manufacturing interests of Birmingham and vicinity are represented by over 300 industrial plants whose products embrace a greater variety of manufactured articles than any other southern city. These plants represent investments of more than eighty millions of capital give employment to more than twenty thousand employes and pay out monthly \$3,000,000 in wages.

First in importance and in volume of output is the iron industry. In the district are twenty-seven blast furnaces, twenty-five foundries and machine shops, three rolling mills, and numerous other plants for working iron and steel. But important as this industry is, the district does not depend upon iron only, as some suppose, as the following partial list of plants will show:

List of Industries in Birmingham and Vicinity.

- | | | |
|---------------------------------|--|------------------------------------|
| 2 Steel Casting Plants. | 1 Wire, Rod and Nail Mill. | |
| 2 Agricultural Implement Works. | 2 Bridge works. | |
| 1 Art Glass Works. | 28 Blast Furnaces. | |
| 12 Bakeries. | 2 Broom factories. | |
| 4 Brass Foundries. | 3 Bed Spring Factories. | |
| 2 Boiler Works. | 1 Baking Powder Manufact'r. | |
| 4 Bottling Works. | 1 Bolt and Nut Works. | |
| 15 Brick Works. | 2 Corrugating and Roofing Co.'s. | |
| 1 By-Product Plant. | 6 Cornice Works. | |
| | 2 Cotton Seed Oil mills. | 3 Cracker Factories. |
| | 1 Chemical Company. | 2 Cotton Gin Factories. |
| | 1 Cotton Seed Huller Factory. | 2 Cotton Compresses. |
| | 2 Cotton Mills. | 7 Candy Factories. |
| | 6 Cigar Factories. | 3 Cooperage Plants. |
| | 2 Cement Factories. | 1 Car Wheel Works. |
| | 1 Steel Rail Mill. | 2 Dynamite and Powder Works. |
| | 3 Engine Works. | 2 Electric Light and Power Plants. |
| | 2 Extract Companies. | 3 Fire Brick Companies. |
| | 25 Foundries and Machine Shops. | 1 Foundry Supply Company. |
| | 2 Fertilizer Factories. | 2 Furniture Factories. |
| | 1 Flour Mill. | 1 Gas Works. |
| | 1 Gas and Gasoline Engine Co. | 4 Grist Mills. |
| | 6 Harness Factories. | 8 Ice Factories. |
| | 13 Job Printing Companies. | 1 Knitting Factory |
| | 2 Lithograph Companies. | 3 Marble Works. |
| | 4 Mattress Factories. | 1 Auromobile Factory. |
| | 14 Newspawers, 4 Dailies, and 10 Weeklies. | 2 Overall Factories. |
| | 1 Pants Factory. | 4 Paint Factories. |
| | 2 Packing Houses. | 2 Paving Brick Companies. |
| | 3 Rolling Mills. | 5 Pipe Works. |
| | 2 Steel Mills. | 3 Structural Iron Works. |
| | 1 Saw Works: | 3 Sash, Door and Blind Factories. |
| | 1 Turkish Bath House and Natatorium. | 3 Stove Factories. |
| | | 2 Coffee Roasting Plants. |
| | | 2 Trunk Factories. |



TITLE GUARANTEE LOAN & TRUST CO.'S BUILDING

Standard Oil Company

Incorporated.



E. L. PAULEY

BIRMINGHAM, ALABAMA.

Alabama Candy Co.

Manufacturers of the Celebrated



Elk Brand Candies.

Georgia Cane Syrup
and Louisiana Molasses.

PHONES { Bell 203.
Peoples 162.

2313-2315
Morris Avenue,

BIRMINGHAM, ALA.

Birmingham

Water Works Company

D. J. O'CONNELL, Supt.

BIRMINGHAM, ALA.

A. J. KREBS CO.

DEALERS IN LUMBER

AND BUILDING

MATERIAL



YARD, OFFICE AND MILL:

FIFTH AVENUE AND 36TH STREET

BIRMINGHAM, ALA.

A Few of the Prominent Members of Post B.



I. EUGENE WARE
Salesman for A. B. Kirshbaum,
Clothing Manufacturers
Birmingham, Ala.



H. W. ENGLISH
Merchandise Broker
Birmingham, Ala.



J. H. BURTON
Burton Bros.
Adamsville and Brookside, Ala.



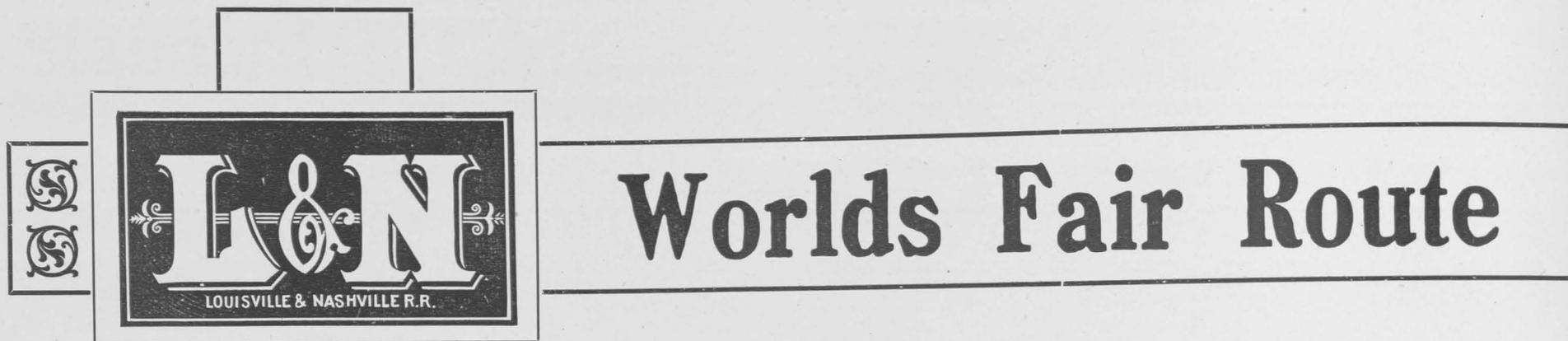
C. B. ALLEN
Manager Singer Mfg. Co.
St. Joseph, Mo.



J. E. CAMPBELL
Salesman for E. L. Higdon Bro-
kerage Co.
Birmingham, Ala.



COL. F. P. McCONNELL
of McConnell & Boynton,
Insurance Agts. & Mdse. Brokers
Talladega, Ala.



Are You Contemplating a Trip ◊◊ For the Summer? ◊◊

Remember the Louisville & Nashville Railroad has two trains a day to St. Louis, Chicago, Cincinnati, Louisville and New Orleans, where close connections are made in the Union depots with trains in all directions.

Trains solid vestibule with modern Pullman sleepers, free reclining chair cars. The road-bed is rock ballast, making travel a pleasure.

Dining cars on all through trains. We offer the best service to and from the South.

Special attention given to the comfort of the traveler.

For information write to

C. L. STONE, G. P. A.,
Louisville, Ky.

or **P. SID JONES, D. P. A.,**
Birmingham, Ala.

Birmingham Commercial Club.

THE greatest influence in the well-being and well-doing of any city is the existence of a Commercial Club. Birmingham has the reputation, and justly so, of having in her midst a Commercial Club composed of men of as high standing, intellect and executive ability as can be found any where.

This chartered organization has for its primary purpose the heralding of Birmingham as she is and what she can and will be to the outside world, and thereby drawing hither all possible investments, industries and wage paying undertakings of good character and standing.

The Commercial Club of this thrifty city has an enrollment of members, composing practically every man of note in the busy life of the city and district, whether he be the manufacturer or the banker, the builder and contractor, the lawyer or physician, the wholesaler or retailer, in fact whether he be of trade or profession. The object of the Club is for the good of the order and as a medium whereby their city shall grow in strength and popularity; feeling that all the avenues of a fellow man's honorable activity converge upon the standing of her Commercial Club. Therefore the intermingling of men of minds and means who make Birmingham great, together with the constant coming of men of enterprise,

spirit, ingenuity and capital from all parts of the country. The Commercial Club of Birmingham has been rightfully named a business legislature—composed of men of untiring energies to put forth her resources as they are; men whose loyalty has been put to the test and has never wavered. The Commercial Club stands calm and steadfast—so we have in this Club a body of progressive men of affairs with more strength and character than any other perhaps in the State.

The power for good in the Commercial Club is incalculable. Its actual service to the community is enormous. The officers of this valuable organization are men of exceptionally strong character, of very superior minds, whose judgment and conservation is to be relied upon in times of adversity and affluence alike. Possessors of excellent judgment; men who are deep thinkers, just and honorable to the very letter. Therefore the success of the Commercial Club is not to be wondered at. Likewise the directors rank on a par with the officers, and are also strong and eminent men.

Birmingham feels proud of the success of her Commercial Club and fully realizes the strength, prosperity and high standing she enjoys today which is largely due to the work of the Birmingham Commercial Club.

MOORE & HANDLEY HARDWARE CO.

Corner Twentieth Street and Avenue A

BIRMINGHAM, ALABAMA

Machinery



Mill Supplies

Floor space in our building is equal to 78 stores 20 feet wide by 100 feet long. We have railroad tracks along by the side of our building for handling 5 cars at one time. The building has four large electric elevators, and the arrangement is modern in every respect for handling goods cheaply and to the best advantage.

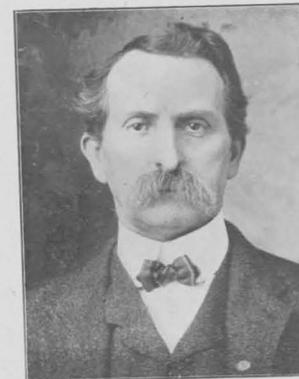
A Few of the Prominent Members of Post B.



D. O. ROBINSON
Salesman Maughon & Johnston.
Birmingham, Ala.



EDWARD R. WITHERS
Salesman Hammond Packing Co.
Birmingham, Ala.



C. B. DAVENPORT
With Pioneer Mining & M'fg Co.
Republic, Ala.



A. C. BILLUPS
Salesman for Tyler Grocery Co.
Birmingham, Ala.



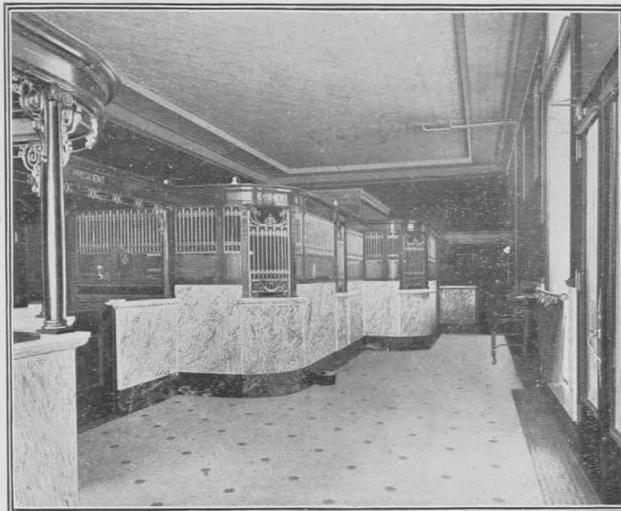
FRANK S. REA
Salesman Colgate & Co.
Birmingham, Ala.



J. H. BATTON
Sole Inventor and Patentee of the
Batton Patent Convertable Chair.
Woodlawn, Ala.

TRADERS NATIONAL BANK, OF BIRMINGHAM, ALA.

Opened for Business Feb. 17, 1904.



VIEW IN LOBBY.

STATEMENT.

Condensed Report of Condition [as made to Comptroller March 28, 1904.

RESOURCES.

Loans and Discounts	\$ 64,652.83
U. S. Bonds and Premiums	26,843.75
Furniture and Fixtures	5,024.47
Cash:	
In Vault	\$ 14,741.99
With National Banks	57,722.92
With State Banks	272.50
With U. S. Treasury	1,250.00
	73,987.41
	<u>\$170,508.46</u>

LIABILITIES.

Capital Stock	\$100,000.00
Undivided Profits above expenses	441.18
Circulation	25,000.00
Deposits:	
Individual	\$ 39,820.61
Certified Checks	636.66
Bank	4,610.01
	45,067.28
	<u>\$170,508.46</u>

JOHN H. FRYE,	- - - - -	PRESIDENT
O. E. SMITH,	- - - - -	VICE-PRESIDENT
C. H. SEALS,	- - - - -	ASS'T CASHIER

All Kinds of Undertakers' Supplies.

Open Day and Night.

LIGE LOY

Undertaker and Funeral Director.

Both Phones 769.

2013 Third Avenue,

BIRMINGHAM, ALA.

ESTABLISHED 1887.

KING LUMBER CO.

S. P. KING, President.

Manufacturers and Wholesalers All Kinds of

Lumber, Laths and Shingles

Flooring, Ceiling, Siding and R. R. Timbers

Quick Time Orders a Specialty and Cash Talks Always

Office No. 1, Garrett Building, 2010½ Second Avenue.

Phone No. 80

BIRMINGHAM, ALABAMA.



CITY HALL.

We use California Fruit Cannery's Association,
United States, J. K. Armsby, Southern California
Fruit Exchange, H. Dutard, Economy, Citrus,
Westfall and Bakers Telegraphic Codes.

ESTABLISHED 1884



REFERENCES:

Jefferson County Savings Bank, Birmingham.
Any Wholesale Merchant in Birmingham.

E. L. HIGDON BROKERAGE CO.

Investigate
Our
Standing

**Brokers and Wholesale Dealers
In Anything You Have to Sell**

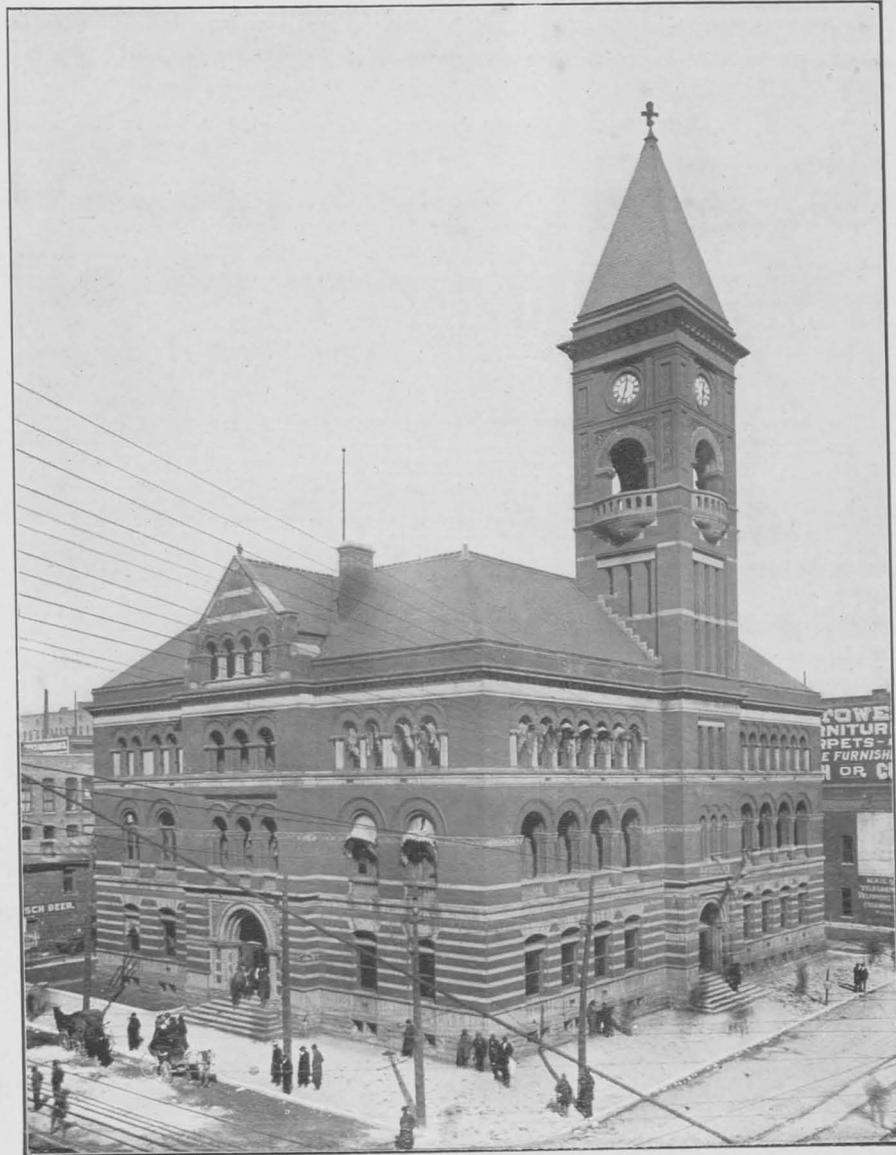
Correspond or Wire us Anything You have to
Offer. We Will Sell it for You on a Brokerage, on
Joint Account or Buy Straight out. ❁ ❁ ❁ ❁



Office: 7½ N. Twentieth St.
2008½ Morris Avenue.

BIRMINGHAM, ALABAMA.





POSTOFFICE.

TYLER GROCERY CO.

Groceries
and Produce
Wholesale

Pathfinder Peas
Wisconsin Gem Peas
Drum Major Peas

The Best ⁱⁿ the World



2111 Morris Ave.

Birmingham, Ala.

MEYER-MARX CO.

EXCLUSIVE WHOLESALE

Wines, Liquors and Cigars

CONTROLLERS OF

BUNKER HILL CLUB RYE
BETTER THAN GOLD RYE
OLD FRISCO RYE
LOG CABIN CORN



AGENTS: Anheiser-Busch Bottle and Draught Beer. Original
Budweiser Bottle Beer.

1729-1731 First Avenue.
1729-1731 Morris Avenue.

BIRMINGHAM, ALA.

THE NEW

Metropolitan

Hotel and Cafe

ON THE EUROPEAN PLAN

130 Elegantly Furnished rooms
From \$1 Upwards

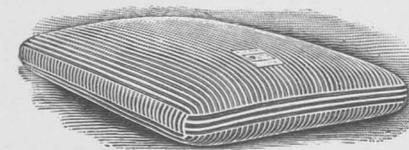


Nos. 8 to 14 Twentieth Street.
Next to Union Depot

E. LESSER, Prop.

Birmingham, - Alabama

1
3 of Your Life is
Spent in Bed.....



You can add comfort to this much of your time by providing yourself
with an Original Perfection Mattress.

Special Prices to Traveling Men and Hotels

FACTORIES: Birmingham, Ala., Baltimore, Md., St. Louis, Mo.

To the Homeseeker and Prospector.

IN concluding this work we feel that we have one duty yet to perform—viz: To sum up briefly the many advantages Birmingham offers today and her possibilities for the future. To the man of means who has a turn or inclination for manufacturing we can truthfully state that no where in this country is there more room and facilities for good manufacturing plants.

Considering that we already have hundreds upon hundreds, yet we would welcome more in any line. In short we can bear competition. To the commercial man we extend a hearty welcome and likewise to the carpenter, the contractor, the builder, the professional man, the capitalist, the wage earner; all will have an equal show among us.

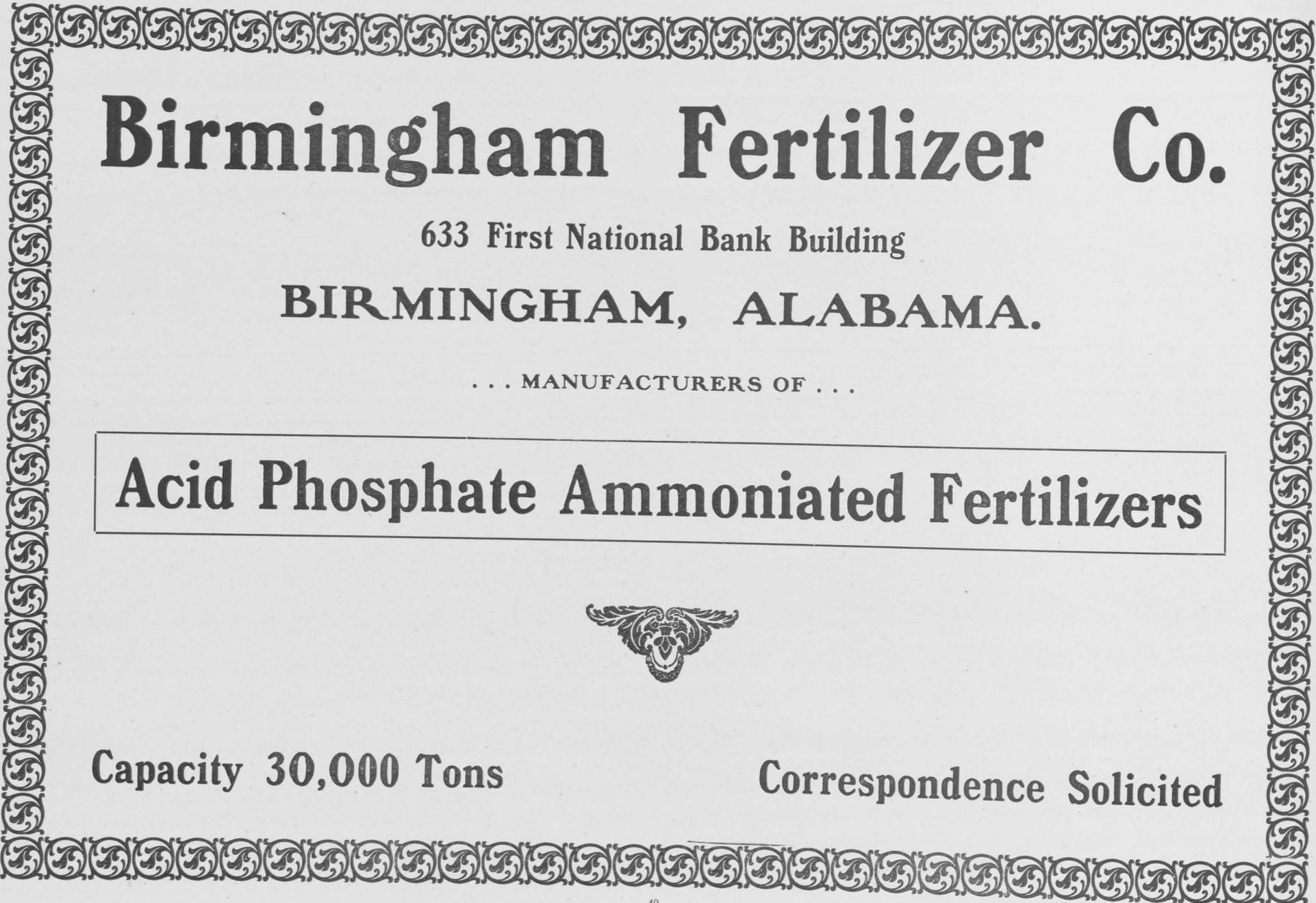
The health conditions of Birmingham are first-class, her schools and colleges are in a flourishing condition, her churches magnificent, her city government is excellent, the police and fire protection are all that

could be desired; her labor differences are of short durations and easily adjusted, leaving employer and employee in an amicable frame of mind. The wages paid rank with the average; working hours are as short as is consistent with business conditions. Birmingham has a rail and street car service far above the average. Her water is of a pure and excellent clear quality whose chemical analysis is of the best character.

Aside from her city water supply she is surrounded by health giving springs whose waters are purchasable at a nominal sum. The great quantity of coal to be had here makes coal very very cheap, and her winters are mild and short. Her summers are pleasant indeed and sun stroke is rarely heard of. Labor is plentiful and wages reasonable.

A visit of investigation to the city of Birmingham among her people who are remarkably noted for their hospitality will pay those who are contemplating a change of residence with a view to bettering their condition.





Birmingham Fertilizer Co.

633 First National Bank Building

BIRMINGHAM, ALABAMA.

... MANUFACTURERS OF ...

Acid Phosphate Ammoniated Fertilizers



Capacity 30,000 Tons

Correspondence Solicited



JEFFERSON COUNTY COURT HOUSE.

R. D. COMER, PRES. & TREAS.

CHAS. H. ABBOTT, SECY.

INCORPORATED 1897.

AVONDALE MILLS

MANUFACTURERS
PRINT CLOTHS.
BIRMINGHAM, ALA.

WASH AT

THE EMPIRE

Alabama Grocery Co.

WHOLESALE
GROCERS . .

Coffee Roasters.
Manufacturers of Baking Powder.

BIRMINGHAM,  ALABAMA

Phillips-Hendon Company

MANUFACTURERS OF . .



Union Made
Pants ^A_N^D Overalls

PHONES 659.

2021½ 3d Avenue BIRMINGHAM, ALA.

American Trust and Savings Bank

BIRMINGHAM, ALA.

CAPITAL \$100,000.

This Bank Opened for Business April 1, 1903.

Statement as to Deposits.

Close of business (Opening day) April 1st, '03	. . . . .	\$ 89,454.32
" " June 1, '03	. . . . .	149,134.93
" " Sept. 1, '03	. . . . .	238,186.01
" " Dec. 1, '03	. . . . .	364,637.16
" " Jan. 1, '04	. . . . .	451,099.98
" " April 1, '04	. . . . .	547,379.38

Authorized Legal Depositary for Court and Trust Funds.

TRANSACTS A GENERAL TRUST AND BANKING BUSINESS.

Receives deposits, subject to check, payable at sight or through the Clearing House.

ALLOWS 4 PER CENT. INTEREST ON SAVINGS DEPOSITS.

AUTHORIZED BY LAW TO ACT AS

EXECUTOR ADMINISTRATOR GUARDIAN COMMITTEE TRUSTEE
RECEIVER ASSIGNEE REGISTRAR
TRANSFER AGENT FISCAL AGENT

Trustee for Railroad and Other Mortgages.

G. B. McCORMACK, President.

H. L. BADHAM, Vice-President,

H. B. URQUHART, Cashier.



This Cut Represents

The Batton Patent Convertable Chair.

It can be used in any position from a sitting posture to a complete lounge. It is an automatic, self-adjusting, convertible chair. Head-rest and foot-board each adjusted to suit the position of the body as one reclines. **The world's Favorite for invalids. It has no equal.**

Address J. H. BATTON, Woodlawn, Ala.

Transportation Facilities.

THE lighting and street transportation facilities of a metropolitan city are two of its most important public utilities. Birmingham is to be congratulated upon the splendid efficiency of its street car system and electric light plant.

These indispensable institutions have kept pace with the phenomenal growth of Birmingham, and have at all stages of the city's development, met the needs and requirements of the population. The street railway and lighting interests of Birmingham are controlled by the Birmingham Railway, Light & Power Co., a corporation which, in the conduct of its enterprises, has at all times recognized, in the fullest sense consistent with reasonably profitable management, that its interests and those of the people were mutual. A service unsurpassed in the United States is given the city, and the company is always prompt and alert in making needed improvements. Its most recent purchase was the Birmingham Traction Co., property thereby acquiring the North Birmingham and Gate City lines.

The company's lines reach all the leading suburbs, thriving industrial and manufacturing towns; Bessemer and Ensley—characteristic municipal-types of the active, pushing, progressive spirit dominant in the business life of this remarkable district—are within a few minutes ride from the heart of the business center of Birmingham. Neat, commodious and comfortable cars, and a well ballasted track make these especial trips one of much pleasure and interest. All suburbs are connected with the city by car lines. The longest line is to Bessemer a distance of thirteen miles

East Lake, a residence suburb, is also reached by the lines of the company. Here a large and beautiful artificial lake has been formed. Surrounded by stately trees, with attractive lawns studded with a profusion of flowers, nature has bestowed with lavish hands its rarest gifts in beautifying this ideal resort.

Bathing, fishing and boating are pleasures which are freely indulged in by thousands, while in the handsome pavilion theatrical productions are presented regularly during the summer season.

Woodlawn, North Birmingham, Gate City, the North and South Highlands, are each connected by well equipped lines. In fact, the territory embraced by what is known as the Birmingham district has been made practically one great city by the rapid transit communication afforded by the Birmingham Railway, Light & Power Co.

The executive affairs of this well regulated corporation are in the hands of capable and experienced men. Mr. Robert Jemison, the President and General Manager, is one of the city's most public spirited citizens. Under his efficient management the company's interests have prospered, and the interests of the patrons well protected. The company has sixty-five motor cars, forty-five trailers, fifteen freight cars and eight locomotives. These will be added to year by year. In speaking of Birmingham's street car facilities, let us touch briefly upon her railroad advantages. Her railroad facilities are excellent. Five trunk lines furnish communication with the outside world, viz: The Louisville & Nashville, four directions; The Southern Railway, three directions; Alabama Great Southern, three directions; the Kansas City, Memphis and Birmingham, one direction; the Central of Georgia, one; while the Birmingham Belt Railroad, the Birmingham Mineral and the Birmingham Southern belt the city and tap every main line of road in the district. They reach every factory, furnace, quarry and mine, delivering raw material to the factories and finished products to the trunk lines, and opening up territory for unlimited development. Though practically uninterrupted for a number of years, railroad building in the mineral district has taken on new life. The total cost since 1900 of railroad lines has been \$2,330,000.

The geographical location of Birmingham is such as to make it in easy reach of all South Atlantic and Gulf ports. Then too the improvements of the Warrior and Tombigbee rivers now being made by the government, furnishes cheap transportation to the sea for heavy products. The number of cars handled by the railroads that are members of the Alabama Car Service Association in 1898 were 293,325; in 1900, 455,631. The Birmingham district furnishes more than 70 per cent. of the tonnage hauled by the railroads in the Association.

BRIGHTEN YOUR HOME WITH A PIANO

Our Warerooms offers one wide choice in making a selection from the representative manufacturers of the leading pianos the whole world over. Our methods of conducting a modern piano house makes the price and terms of payment an easy matter. We solicit a call or an inquiry from you.

JESSE FRENCH PIANO & ORGAN COMPANY,

J. H. HOLCOMBE, Manager.

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EARLE, TERRELL & CO.

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High-Grade Electrical Supplies and Repairs.

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If it's Lumber You Want, We Have it.

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Housefurnishings, Hot Air Furnaces, Stoves and Ranges.

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FINE OLD LINCOLN COUNTY A SPECIALTY.

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Mines on Frisco System
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ALABAMA.

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H. L. BADHAM, V.-Pres.

J. R. RUTHERFORD, Cashier.

Bessemer Trust and Banking Co.

CAPITAL \$50,000.00.

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- - - - - ALABAMA.

Jefferson County Savings Bank

BIRMINGHAM, ALABAMA.

Organized and incorporated in 1885.

Capital, \$100,000. Surplus, \$90,000. Deposits, \$1,000,000.

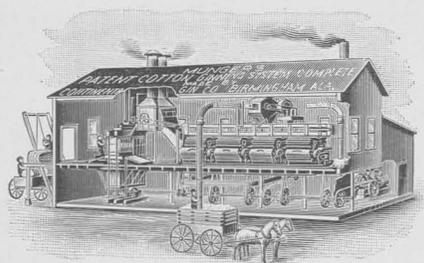
CHRISTIAN F. ENSLEN, President.
 CHAS. E. THOMAS, Vice-President.
 EUGENE F. ENSLEN, Cashier.
 E. K. CAMPBELL, Attorney.



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We manufacture everything in the gin machinery line, and know we can make it to your interest to get our prices on your requirements.

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 Rates \$1 to \$1.50

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Contractors for Heating, Plumbing and Electrical Work.
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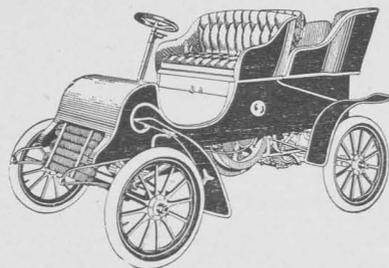
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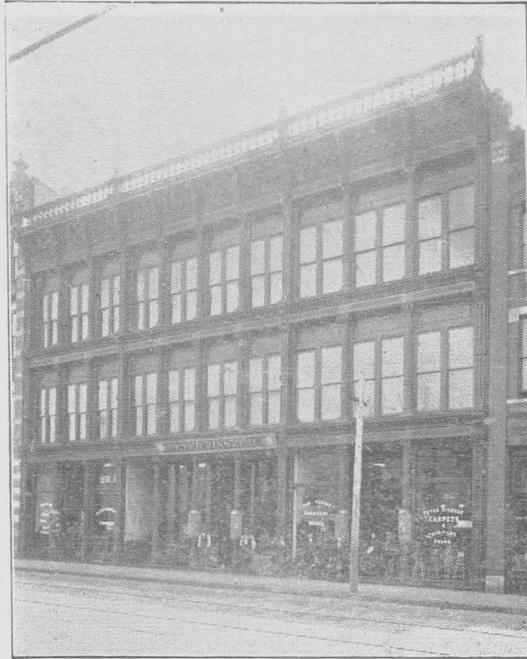


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Mrs. W. H. Wilder is proprietress; A. G. Miller, manager, and Joseph A. Zinzer, buyer. They handle furniture, carpets, matting, stoves and all kind of house furnishing. This extensive business was established about twenty years ago, and has for a long time occupied a prominent place among the leading enterprises of its kind in the city. It is the largest and oldest in the city. All of their four floors are packed to their fullest capacity with the tremendous stock they carry. They have a very large retail business and do an extensive wholesale trade. They are rightly named the pioneers of the furniture business of this district.

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Represents all that is best of human endeavor in piano construction on the broadest and most advanced ideas. It is a recognized art product appealing to the culture and musical taste.

The Beautiful

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Is one of the leaders among the modern and high-grade pianos.

See us before buying.

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Operated by the Frisco System, is situated on the summit of the highest peak among the Ozarks. From the observatory and from the windows and verandas of the hotel a view can be obtained that is found at few other places on the continent. An impressive panorama of nature.

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HON. W. MELVILLE DRENNEN

MAYOR OF BIRMINGHAM



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Mr. Drennen is now serving the City of Birmingham as its Chief Executive in his third term.

Mr. Drennen is a generous, enterprising and up-to-date official; ever on the alert to advance the interests of Birmingham. He never lets an opportunity pass to advertise the city and push it forward. His administration has been most acceptable to the people. He is an enthusiast in every movement he undertakes, and instills the same feeling in all with whom he comes in contact. His star is in the ascendancy, and his host of friends expect higher honors to be bestowed upon him.



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The only National Bank in Bessemer.
Capital double that of any other Bank in the city.
Prompt and courteous replies to all inquiries from
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Collections quickly made, quickly accounted for
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We want every member of the T. P. A. to pay a visit to the store. It will give them a better, quicker and more adequate idea of the progress of Birmingham than anything else can do. When you stop and think that thirty years ago there wasn't a stick where now stands Birmingham, and thirteen years ago, or thereabouts, Loveman, Joseph & Loeb was only laying the foundation stones, you begin to appreciate something of the wonderful growth of this store.

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We Pay Delivery Charges. ☛

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All Grades.

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All Sizes.

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WHITE ROCK WATER.

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BLACK CAT

Where you will always get something
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From 11 A. M. to 1 P. M.

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Fine Wines, Liquors, Cigars and Tobacco. Fine Rye Whiskies
a Specialty.

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WHOLESALE GRAIN, HAY
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BELL PHONE 642

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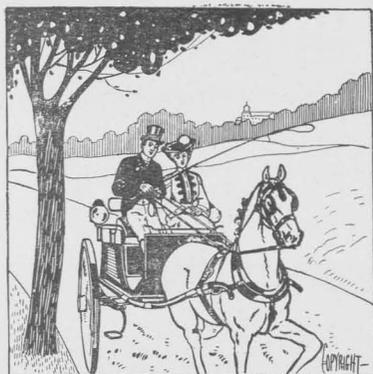
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Yellow Legged Pullets and Jersey Milk.

Free Sample Rooms.

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Peoples Phone 691.
Night Call: Peoples Phone 1659.

Avenue E, Bet. 11th and 12th Sts.

Anniston, the Magic City.

The City of Anniston is the creation of a quarter of a century. In 1880 the Federal census gave it a population of 942, while ten years later the same authority placed the population at 9,998, or virtually ten thousand.

Anniston is the chief city of Eastern Alabama and is admirably situated in the best part of Calhoun county.

The population at present (1904) is estimated at fifteen thousand, and if with the city proper we include the towns of Oxford and Oxanna, the population will be found considerably in excess of these figures.

Anniston is pre-eminently an industrial city. Here are located some of the great plants of the State, and the out-put of some of them reach almost every corner of the country.

Here, and in the immediate vicinity, are six blast furnaces, a mammoth cotton factory, one of the largest car works in the south, a rolling mill of great capacity, pipe works and a great number of smaller establishments whose aggregate out-put make a splendid total for the industrial life of Anniston.

The jobbing business is large and extends over a wide territory. The banking facilities are ample, and the showing made by the financial institutions here, stamps Anniston as one of the solid centers of trade and industry.

Shipping facilities are good, railway systems bringing the city in touch with all the other cities of the State, and of the South.

The climate here is ideal. There is almost an equal division in this section of mountain and valley, and the rigorous weather of Northern winters, as well as the torrid heat of the far south being unknown here.

The country surrounding Anniston is richly diversified. The mountains and hills abound in minerals, while the valleys are exceedingly prolific in all the products of this section of the South.

When the war department was selecting locations for winter camps of the army mustered into service for the war with Spain, Anniston was selected as the location of one of the largest camps, and an entire division was encamped here during the whole winter of 1898-99. The health

of the soldiers was remarkable, and gave to the world added proof that Anniston is not only a great center of industry, and rich in natural wealth, but is a very healthful place as well.

Gadsden, the Queen City of Alabama.

Nestling on the banks of the Coosa, in a rich and level valley, with fine mountains and splendid hills all around, lies Gadsden, the capitol of Etowah county, the Queen City of Alabama, and the home of Post, E of the Alabama Division.

The industries here comprise wood working plants, cotton compresses, railway shops, a mammoth car manufacturing concern, cotton mills and numerous small industrial plants whose aggregate products make a vast annual volume of business.

The public utilities consist of waterworks, electric light plant, telephone exchange, electric railway service and five railway lines, affording ample facilities in every direction for shipping and travel.

One of the largest and best known hotels of the state is the Princtup House, and there are few T. P. As, whose territory includes Alabama, who have not at one time or another been pleased and welcome guests of this hostelry.

Gadsden proper has a population of 8,000, but in speaking of the city account must be taken of the territory immediately adjacent, but outside of her corporate limits.

Taking this view of the matter and making a conservative estimate we would be justified in placing the population of Gadsden and her suburbs at 12,000.

The railways centering here are the Chattanooga Southern, Louisville and Nashville; Nashville, Chattanooga and St. Louis; Southern and Gadsden and Attalla Union Railway, which connects at Attalla, six miles distant, with the Alabama Great Southern, and in effect makes six railways for the accommodation of the traffic of this city and vicinity.

In addition to the fine railway facilities, the Coosa river is navigable during most of the months of the year for steamers of considerable

The Anniston Electric and Gas Co.

Provides for its patrons at

OXFORD LAKE PARK

FREE

Swings, Seats, Lunch Tables, Tennis Court, Croquet Ground, Ball Ground, etc. Clear, pure Spring water pumped to all parts of the grounds. Pavillions for dancing or shelter.

AT POPULAR PRICES

Boats, Bathing, Bowling, Merry-go-Round, Mystic Swing, Refreshments, and Vaudeville Entertainments.

Excursion trains on the Southern Railroad may be stopped at the Park.

Electric Car Service to and from Anniston and Oxford every 15 minutes during the Summer Season.

Anniston Hardware Co.

General Hardware

Guns, Cutlery, Powder, Harness, Saddlery,
Wagons and Wagon Goods.

Anniston,  Alabama.

REID BROS.

WHOLESALE DEALERS

Representing

Indianapolis Brewing Company.

ANNISTON, ALA.

Ullman Brothers

Department Stores

Dry Goods, Dress Goods, Millinery, Carpets and
Juvenile Clothing.

New York Office: 50 East 9th St.

Anniston, Ala.

Anniston Cordage Co.

Sash Cord  Bell Cord
Clothes Lines  Plow
Lines  Jump Ropes
and Specialties

D. W. FLEMING Sec'y and Treas.

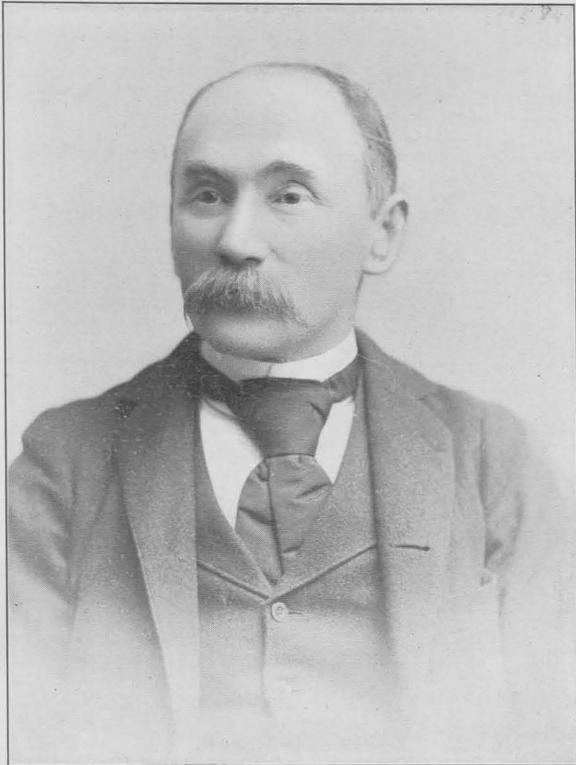
ANNISTON, = = = ALA.

PHONE 181.

Weller Rolling Mill & Forge Company,

J. H. HARDEN, Sec'y and Treas.

ANNISTON, . . . ALABAMA.



D. REICH.

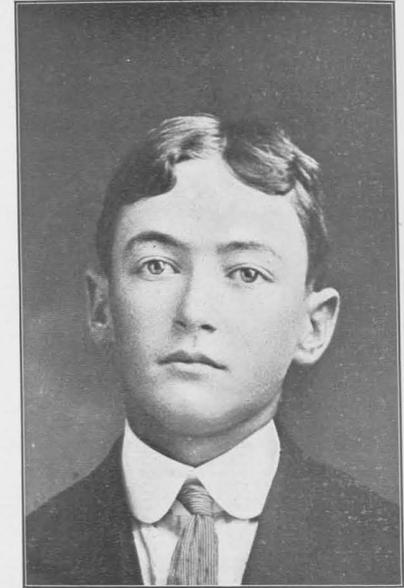
The Printup

GADSDEN, ALA.

Centrally Located.



D. REICH, - - Proprietor.



ADOLPH PHILIPP REICH.

UNION
TICKET
OFFICE
IN
BUILDING.

burden, and this water transportation insures for the city and surrounding towns at all times the best of railway freight rates.

Gadsden is the chief market for a large and rich agricultural section, the products of the Coosa valley for many miles above and below, naturally finding their way here.

The sight, once so rare, but destined in the near future to be more common, of a mammoth cotton mill manufacturing the raw material into various finished products, in plain view of the cotton pickers at work in the fields, here greets the eye.

At Alabama City, situated midway between Gadsden and Attalla, one may stand at the looms, in the great mills of the Dwight Manufacturing Company, and look out upon fields of cotton, wherein the merry "brother in black" sings and gathers the fleecy staple.

The possibilities of this section are practically unlimited, minerals, timber and stone abound, and every inducement, of proximity to raw material, geniality of climate and abundant facilities for travel and transportation are here offered.

Schools with ample accommodation for the present population, and churches representing all the leading sects are found in Gadsden and her closely allied neighboring towns.

The Gadsden post of the Alabama T. P. As has been since its organization, a valued factor in the work of advancing the material interests of their city. Its membership roll contains the names of many prominent merchants and manufacturers, in addition to the live body of traveling men.

Huntsville, the Industrial City of North Alabama.

Huntsville, the home of Post H, Alabama Division, is a beautiful little city of 18000 inhabitants, and is steadily growing in population, wealth and volume of business.

A casual glance at the broad streets, substantial buildings and fine public utilities, is all that is necessary to prove that here is the home of industry, enterprise, wealth and culture.

Huntsville is beautifully situated on the table lands lying north of the Tennessee river, at a point where valleys and mountains aptly commingle and give a diversity of landscape scarcely surpassed within the view of any city in America.

Owing to the proximity of the mountains the vicinity abounds in beautiful springs that supply unlimited quantities of freestone and mineral waters, and make the locality very desirable from the standpoint of health.

The great Huntsville spring situated within a stone's throw of the business center of the city is one of the most wonderful springs in America, and is the pride of Huntsville and Madison county. The water bursts forth from beneath a hill in the city, through an arched fountain twenty-five feet high and falls into an ample basin below. It is estimated that twenty-five millions of gallons of water flow daily from this spring—a quantity sufficient to supply the domestic and industrial needs of a city of one hundred thousand—and that without the use of a piece of machinery or a pound of steam power.

A splendid street railway service is here provided by the Huntsville Railway Light and Power Company, the cars being of latest and best models, the tracks well laid of heavy steel and a schedule such as to suggest a city of much larger population. The system embraces some fifteen miles of track and is being frequently extended to meet the requirements of the steadily increasing population.

The great Southern Railway system affords easy access to the markets of the east and west, while the Nashville, Chattanooga and St. Louis system gives direct connection, by way of Nashville, with the great cities of the North and Northwest. The latter road also extends Southwardly from Huntsville to Gadsden, connecting at Attalla with the Alabama Great Southern, and at Gadsden with the various lines entering that city.

The City of Huntsville is rapidly becoming a manufacturing center. Its progress for the year 1900 has been the marvel of the South. It is now the largest cotton manufacturing point in the State of Alabama, and indications are that it will soon be the Manchester of the South.

The manufacture of cotton was begun in this city about sixteen years ago, by the construction of a small cotton mill. This mill has paid large dividends from the start, and has completed its third addition,

Southern Manufacturing Co.

Manufacturers of Builders' Materials.
Cotton Mill work a specialty.

GADSDEN, - - - - ALABAMA.

Incorporated

The Woodliff-Dunlap Furniture Co.

SUCCESSORS TO

Woodliff, Dunlap & Co.

GADSDEN, ALA.

Paden-Ewing Hardware Co.

Wholesale and Retail Dealers in
Hardware and Building Materials,

GADSDEN = = = = ALA.

A. and J. Manufacturing Company,

Stove Foundry

Makers of High-Class Stoves,

GADSDEN, ALA.

CAPITAL \$50,000.00.

First National Bank

3663 Chartered 1887.

CHAS. A. LYERLY, Prest.
T. S. KYLE, Vice.Prest
R. V. DAVIDSON, Cashier.



GADSDEN, ALA.

THE KYLE LUMBER CO.

MANUFACTURERS

Yellow Pine and Hardwood Lumber



T. S. KYLE, Manager.

GADSDEN, ALA.

W. H. WELLER, President

L. SMITH, Cashier.

Queen City Bank

CAPITAL, \$50,250.

SURPLUS \$6,500.

GADSDEN, ALA.

Gadsden Car & Machine Co.

Manufacturers of Logging, Crane
and Tram Cars of all kinds

Steel Skip Cars, Self-oiling Wheels, Contractors' Dump and
Spreader Cars, Castings and Drop Forgings.

Boiler Works and Repair Shops, L. & N. and Southern R. R.

GADSDEN, ALA.

making its capacity about four times what it was twelve years ago, and employing about two hundred hands. This mill was followed by the Dallas Mill, with twenty-five thousand spindles and seven hundred and fifty looms. This mill has doubled its capacity this year. Immediately following the construction of the Dallas Mill came the West Huntsville Cotton Mill, which is running day and night, paying large dividends, and employing about 400 hands. In the summer of 1899 came the crowning of all, in the location by the great Merrimack Manufacturing Company of Lowell, Mass., of their Southern plant in this city, employing about five thousand hands.

The reader will note from the above that the cotton mills already running and those under contract will employ about 7,000 hands. And the end is not yet. A number of other cotton mill corporations are seeking sites, and it is not overdrawing it to state that everything points to the employment of at least 15,000 hands in the cotton mill industry in the City of Huntsville alone, within the next few years.

DIVERSITY OF MANUFACTORIES.

It is not alone in the manufacture of cotton goods that Huntsville claims pre-eminence. The Furniture Factory of the Huntsville Furniture and Lumber Co., which employs about 150 hands and purchases its hardwood at from \$8 to \$10 per thousand delivered at the mill, have clearly demonstrated the fact that in the near future Huntsville will be as prominent for the manufacture of furniture as it is now for the manufacture of cotton goods.

STILL MORE DIVERSITY.

The statement may surprise many that the Continent of Australia is nearly entirely supplied with hickory handles from a Huntsville Handle Factory, which has been running successfully for a number of years, has been rebuilt on a much larger and finer scale. This factory has demonstrated the fact that North Alabama hickory has no rival for strength of fibre and cheapness of construction.

This industry has been supplemented by an extensive manufacture of spokes, for which our county furnishes timber of an excellent quality.

In addition to the above there are manufacturers of fine veneer for furniture, hickory fibre for street brooms, also immense cotton seed oil mills, saw mills, lime kilns, etc., all in active operation.

Huntsville offers superior advantages for the establishment of many other manufacturing enterprises, because of an abundance of water, cheap labor and cheapness of living.

SOME POINTS OF GREATNESS.

A summary of Huntsville's various interests gives the following as the more important fact concerning the city.

Population 18,000; Three Banks; Two Hotels; One Excellent Library; Five Newspapers, including two dailies; Five Mammoth Cotton Mills; One Large Flour Mill; Two Cotton Compresses; Two great railway systems; seventeen churches; one large opera house; three social clubs; one business club; four public schools; five private schools; twenty-eight industrial concerns, of the various industries represented; one normal school—The State. Colored normal near.

THE T. P. A.'s OF HUNTSVILLE.

Post H of the Alabama Division, was organized in Huntsville on August 12, 1892, and is a sterling body of live commercial men.

They believe in Huntsville and lose no opportunity for singing the praise of their home city. as they know that nature was lavish in her gifts to this section, and there is much to tell of the public spirit and enterprise of her citizens.

Normal, Ala.

In touching upon the many advantageous cities and towns of Alabama, we feel that we would amiss in deed did we fail to make a brief mention of Normal, an enterprising little town of North Alabama, three miles from Huntsville.

Owing to the proximity of the mountains the little town, from a standpoint of health, stands at the top of the ladder, having advantage of springs of purest waters known, and also the fresh invigorating mountain breezes, makes Normal a delightful health resort. From an educational standpoint Normal ranks with the best. Here is located the Agricultural and Mechanical College of Alabama for Negroes. This was for-

McGee's Hotel

M. L. McGEE, Prop.

Opposite Opera House

Telephone No. 96.

HUNTSVILLE ALA.

Alabama Nursery Company

INCORPORATED.

HUNTSVILLE, ALA.

Compliments of

The Huntsville and Monte Sano Improvement Co.

THE

FRASER NURSERY

JOHN FRASER, Proprietor

HUNTSVILLE, - ALA.

W. R. RISON, President.

A. L. RISON, Cashier.

W. R. Rison Banking Company

HUNTSVILLE, ALA.

JESSE S. MOSS, Prop.

W. F. HEIKES, Mgr.

Huntsville Wholesale Nurseries

Long Distance Telephone.
Telegraphic Address—Heikes.

Nurserymen's Tel. Code.
Western Union Tel. Code.

HUNTSVILLE, ALA.

Incorporated 1882.
Capital \$2,750,000.

Merrimack Manufacturing Co.

HUNTSVILLE MILL

HUNTSVILLE, - ALA.

Huntsville Railway, Light & Power Company

A. B. CORYELL, Mgr.

HUNTSVILLE, ALABAMA.

mally the State Normal and Industrial Institute. A better known or more highly respected man than the president, W. H. Councill, does not live. By his strict integrity and broad minded and liberal views he has gained the highest regard of all classes of people, and his word is regarded by all who have ever come in contact with him, to be his bond. A brighter mind or more capable man does not live, and the extreme modesty of the man has recommended him highly to both white and black. His influence has been felt and he is said to his credit, that he turns out of his college, strong, substantial, law abiding young men and women, who are today living examples of the praiseworthy influence W. H. Councill had over them.

Three trustees represent some of Huntsville's most influential citizens. The faculty is made up of intelligent and superior negroes, who have ably assisted the president in his good work. Not only are the English branches ably taught here, but also all lines of business, which enables the young man or woman graduate to earn a highly respectable living. Housekeeping, sewing, millinery, laundry, cooking and typewriting is taught to the young students, and carpentering, farming, shoemaking, blacksmith and wheelright, gardening and all other necessary employment which makes the substantial citizen of today.

Hundreds of graduates from this school have, and are reaping magnificent advantages taught them while students of his school. They represent every vocation known to the human race, and very creditably do they perform their various duties. The Normal and College graduates last year were 811. Degrees were conferred upon 23 citizens of Alabama and her sister states.

A view of section of campus looking south is exceedingly beautiful and attractive.

The Delsarte club has been very beneficial and is under a first class preceptress. The Industrial procession is as orderly and complete as could be derived. Both instrumental and vocal music is successfully taught and proficient musicians leave this college. For want of room, only three hundred boarding students can be comfortably accommodated, but through the efficient energy and zeal of President Councill, there will no doubt be more advantageous surroundings by next year. The growth of this school has been wonderful. Organized in 1875 with an annual appropriation of only one thousand dollars and a faculty of two teachers.

in 1878 the annual appropriation was doubled and the faculty increased and in 1882 by strict economy and with the aid of the Peabody and State fund and individual donations, enabled the president and co-workers to purchase the present site, which is used for the Negro Education from a Literary and Industrial stand point.

In 1885 the Legislature of Alabama increased the annual appropriation. This was very kindly felt and has brought about the present superior results. Possessing all the requisites for the site of a great Industrial institution. The place seems to be especially endowed by nature for just such a purpose. It is situated about five hundred feet above Huntsville and disease and contagion are practically unknown.

Since the purchase there has been erected seven large and beautiful buildings and several small ones. The home influence of this college is of the best and students are thoroughly instructed in regard to all moral obligations. The President, W. H. Councill, is always ready to assist in procuring positions in the various avenues of life. His sympathy goes out to the ones who make hard struggles for education, and always interests himself about matters touching their welfare. This college is very highly thought of, and it is with much pleasure that we state that Andrew Carnegie has lately given \$10,000 to build a library in this college.

The Tri-Cities.

FLORENCE, SHEFFIELD AND TUSCUMBIA.

Florence, Sheffield and Tuscumbia form a trinity which some day will be a unit. The distance between Florence and Sheffield is but six miles and Sheffield lies between.

Florence is the county seat of Lauderdale county, and is a well built city of 8,000, situated on the north bank of the Tennessee river, on a series of gently sloping hills, and is one of the solid towns of the South.

Here are located blast furnaces, large wagon works, numerous wood working plants, foundry and machine works, cotton mills and a number of smaller industries.

A rich agricultural section, extending far into Tennessee, brings

its products here for sale and shipment, and the volume of business outside of its industries is large.

Florence is famed for culture, and her schools are of the very best. The number of people from the North and Northwest who have located here within the past ten years, is large, and every year brings additions.

SHEFFIELD AND TUSCUMBIA.

Sheffield is a namesake of the famous English city, where the iron and steel industries have reached their highest development. It is situated on the north Bank of the Tennessee river, in Colbert county, four miles below Florence, and one and a half miles north of Tuscumbia.

The railroads centering here are the Northern Alabama, the Louisville and Nashville and the Southern; the Northern Alabama being now a part of the Southern system.

The industries include three blast furnaces, the shops of the Memphis Division of the Southern Railway; a large stone manufacturing plant; foundry; brick works and wood working establishments. Electric lights and water works are among the public utilities, and electric railways connecting the town with Florence and Tuscumbia, are among the probabilities of the near future.

Tuscumbia is the county seat of Colbert county and is a pretty town on the Memphis Division of the Southern railway, having a population of nearly 2,000, and being the terminus of a division of the Louisville and Nashville railway.

The combined population of the three towns of Florence, Sheffield and Tuscumbia is about 14,000, and a steady stream is pouring annually into this section from the North, East and Northwest. No section of our great State offers greater advantage of location than that of which the tri-cities are the center. An industry that deserves special mention is the mammoth plant of the T. L. Fossick Stone Company, of Sheffield. This old established concern has furnished the stone for many of the finest edifices in the country, and where ever it has gone, the fine quality of the stone is recognized as a standing advertisement for the company. This concern is a valuable factor in the commercial life of Northern Alabama, and one for which too much cannot be said.

Demopolis, the Home of Post G.

Demopolis—"the City of the people" is in the centre of the great "Black Belt" of Alabama, famous the world over for fertility and receiving its *non de plume* from the prevailing color of the soil. It is situated on the banks of the Tombigbee river in Marengo County, and has a population estimated at 4,500. One of the most important industries of the State is the Alabama Portland Cement Co., located here. A plant costing half a million dollars is now utilizing the limestone bluffs of the Tombigbee in the manufacture of cement and the grade of the article made here is very high, comparing favorably with the best known to commerce. The development of this industry is of very recent date, no effort being made in this direction until the fall of 1900. Now the big plant is operated night and day and still can not fully supply the demand.

The "Black Belt" is famous for the quantity of cotton produced as well as the quality of the staple. Demopolis handles many thousand bales annually and does a large business with the planters of Marengo and adjoining counties. River and railway transportation lines combined afford the amplest facilities and give the benefit of the very best rates and prompt service.

THE T. P. A.'S OF DEMOPOLIS.

The Demopolis Post of the Alabama Division, while young, is one the liveliest in the State. Its membership of seventy, embraces, all the prominent jobbers and manufacturers, and no more loyal traveling men ever carried a grip or checked a sample case than the T. P. A.'s of the Demopolis Post. It is not recalled that any town of similar population, anywhere, in any State, has a Post of so many members. Thus Demopolis may be said to be in a class all her own, and her T. P. A.'s, may justly claim the honor of having the Banner Post, population considered.

Pell City.

This new little city has risen in the Eastern portion of Alabama, with almost meteoric suddenness and bids fair in a very few years to be one of the very important towns of Alabama. For years Pell City was a

MAYER BROS.

WHOLESALE

Dry Goods, Notions, Hats

FURNISHING GOODS AND SHOES.

DEMOPOLIS, ALA.

Patronize Home Industry.

Give Us a Trial.

Alabama Portland Cement Co.



DEMOPOLIS, ALA.

DEMOPOLIS INN



DEMOPOLIS, ALA.

COMPLIMENTS

ROBERTSON BANKING CO.

DEMOPOLIS, ALA.

J. S. HANLY, President.
J. B. MERRIWETHER, Cashier.
R. W. WATLINGTON, Ass't Cashier.

First National Bank

DEMOPOLIS, ALA.

Braswell Hardware Co.

JOBBER AND RETAILERS OF

Hardware, Tinware, Plows Steam Fittings,

Crockeryware, Glassware, Etc.

Agent: McCormick Mowers and Charter Oak Stoves.

DEMOPOLIS, ALA.

modest little station on the Southern Railway, at its junction with the East and West railway of Alabama, and in a score of years the population did not grow to a number exceeding two hundred. But the location and environments were such that this lethargy could not continue, and two years ago, modern Pell City was projected and the era of development entered upon. Now the population is approximately two thousand; the hum of various industries is heard, and buildings are going up on every hand.

To the enterprise of the city's progressive mayor, Hon. Sumpter Cogswell, and Col. T. W. Pratt, whose life-work has been the development of Alabama, is due much of the credit for the wonderful growth of this live little city. It has a great future.

Pell City is the new county seat of Clair St. County Alabama. Safe and paying investments can be made from various standpoints. Excellent investments for residence or business property can be made in Pell City, or in fruit lands or in general farming land in St. Clair county. There is hardly an industry known but a fine location and wonderful opportunity could not be had in Pell City. To those who have had experience or has an inclination to operate a brick yard, a planing mill, a spoke and handle factory or furniture or knitting mills, abundant opportunities and wonderful facilities for any or all of them, can be had at this wonderful little Pell City. To them we say investigate the opportunities of St. Clair County Alabama. Its lands are productive. Its graining season are long. Prices of land are not nearly so high as in the North and West. It is close to the markets, and truly this section of the South is developing more rapidly than any other section of the country. It is a delightful place to live in, as the climate is very uniform, neither too hot nor too cold. There are flattering advantages to be taken hold of in Pell City, for iron and woodworking establishments, such as machine shops, foundries, canning and wagon factories and flour mills. The farmer has magnificent opportunities in that he can raise fruit, garden truck, tobacco, cotton, grain, hay, live stock and in fact anything that is growable and more than two crops can easily be raised in one season in and around Pell City.

Pell City is freer from disease and contagion than any city we know of. Located in the center of the iron, coal and cotton fields of Alabama, lying in the beautiful Coosa Valley in the Piedmont Section,

where the climate is temperate and healthful, she is of course free from impurities that impregnate other sections. Pell City is a great railroad center with low freight rates to and from the East and the West. The town site is perfectly adapted to proper drainage and sewerage, which drains toward the Coosa river, and the surrounding land is high and dry. Pell City is wonderfully favored with cheap labor, coal, cotton and iron at her very door; she can boast of magnificent advantages. In these industries Alabama has surpassed her sister states, especially in the mining of coal and production of iron and steel.

Pell City is the center of the iron, coal and limestone and cotton interests of Alabama. The cost of coal delivered at Pell City is less than \$2.00 per ton. The best native labor can be had in abundance at Pell City, as St. Clair county has a population of 20,000, eighty per cent of which are white. There are valuable industries and improvements in course of erection and now completed at Pell City. Among them the Pell City Cotton Mills, Mitchell's Tannery, Mitchell's Saddlery and Harness Factory, new county court house, new county jail, one hundred and twenty reidences. To the home seeker we would say that every man can buy himself a home at Pell City. Write for information to Mr. Sumpter Cogswell, the ever energetic, broadminded, wide awake President of the Pell City Realty Company, and he will give you valuable information on the possibilities to be derived from an investment made in Pell City. To the old man with a capital to invest he shows astonishing advantages. To the middle-aged man wonderful opportunities are presented, and especially to the thousands of young men in the North, who are about to start for themselves in life, who have some little means and are looking for a place, Mr. Cogswell especially interests himself in their behalf and is proud to give all desired information in regard to Pell City, the great and coming city of Alabama and the South. The Pell City Realty Company invite you to make your home at Pell City, you will receive a hearty welcome.

G. W. Barnett Hardware Co.

Wholesale Hardware



1616-1618 Commerce St. MONTGOMERY, ALA.

GRIEL BROS.

Wholesale Grocers



MONTGOMERY, ALA.

Hartley Boiler Works

J. H. HARTLEY, Prop.

Boilers, Smoke Stacks, Tanks, Stand
Pipes and Sheet Iron Works.

Cor. Railroad and Lowndes Sts. MONTGOMERY, ALA.

The Mabson

An Elegant Hotel in the Heart of the City.
EUROPEAN PLAN.

Everything new and Up-to-Date. Rates: Rooms \$1.00 to
\$2.00 per per day. Best and nicest Sample
Rooms in the State.

T. H. MABSON, Proprietor,

MONTGOMERY, ALA.

— THE —

Montgomery Coca-Cola Company

W. D. BELLINGRATH, Manager,

MONTGOMERY, ALABAMA.

Exchange Hotel

D. P. WEST, Proprietor.

RATES \$3.00.

MONTGOMERY, ALA.

M. WOOLSEY, Pres.

R. P. ANDERSON, Cashier

The Banking House
OF
Minthorne Woolsey

SELMA, ALA.

CAPITAL - - - \$50,000

Compliments of

Peacock's Iron Works

SELMA, ALA.

Shuh-Miller Lumber Co.

MANUFACTURERS OF

Hardwood Lumber

SELMA . . . ALA.

Union Iron Works

MANUFACTURERS

Engines and Boilers

Live Rolls and Logging Cars. Locomotives Rebuilt
a specialty.

SELMA, ALABAMA.

ALBERT. G. PARRISH Pres.

HOUSTON I. SHELLEY, Cashier.

Designated Depository of the U. S.

City National Bank

Capital and Surplus Over \$600,000.

SELMA, - - - ALABAMA.

ESTABLISHED 1853.

E. GILLMAN,

Jobbers of

China Crockery, Glassware, Lamps, Tinware, Galvanized
Ware, Stoves, Woodenware, House Furnishings,
Hotel Furnishings, Toys, Dolls.

1017 Broad St. and 1016 Washington St.

SELMA, - - - ALABAMA

Selma.

Selma Alabama located in Dallas county, with a population of 8,713 is one of the chief little cities of Alabama, and is very admirably situated in one of the best parts of the county. She is a very firm and substantial city, making progress that is of the firm and solid kind. The manufacturing of Selma is very worthy of mention, and also the jobbing interests, which extends over a wide territory. Likewise the banking interests are of the most desirable, and the creditable financial showing, rendering magnificent dividends and placing her bank clearances it favorable comparison with any other of her size. Selma has an ideal climate, and the water of Selma is abundant and delightful. The surrounding county is of the very best and abounds with a richness and fertility that is so much desired and needed to make the magnificent crops that Selma boasts of. Selma is conceded to be as rich and valuable a city as Alabama could lay claim to. Her people are of the firm, conservative and philanthropic kind, who have watched with pride the solid and substantial growth of Selma. Selma comparatively speaking has known very few, if any called booms, but her progress has been of that staple and lasting quality. The shipping facilities of Selma are first-class and her railway systems bring her in close touch with all the other cities of the state and South. Selma is in short a little city to be proud of, which a casual glance will quickly demonstrate. With her broad clean streets, her fine public buildings, her street railway and her electric lighting, her waterworks, magnificent educational buildings and a number one city government, all combine to make Selma what she is today, an ideal little city. Situated as Selma is, and with her natural facilities, she can safely invite the health seeker to locate within her midst. The telephone exchange of Selma is very desirable and has been very much praised by the commercial traveler. Also have the hotels who are phenomenal for the home comfort and hospitality. Here is situated one of the largest and best known hotels of the state. The T. P. A.'s of the South are all loud in their praise of the cordial hand of greeting extended them by the citizens of Selma and her hotels.

The traveling men all remember Selma and always are delighted "to make Selma" in their trips. It is a good town and Alabama is proud

of her. Selma and Dallas county is one of the leading agricultural sections of the state and the products find a ready market. The possibilities of this section are practically unlimited. Minerals, timber and stone abound and every inducement of proximity to raw material, geniality of climate and abundant facilities for travel and transportation abound. Her school buildings are large and commodious and have ample accommodations for the present school population. The churches, representing all the leading sects are found in Selma. In fact, Selma is made up of a law abiding, church going people. History relates many a great and grand man who claims as his birthplace Selma, and many heroic deeds are chronicled of the brave and chivalrous acts of some of Selma's brave hearts when war and battles swept over our country and devastated some of our homes. The location of Selma and with the advantages she offers no spot between the Atlantic and Rocky Mountains surpasses the site of Selma. Selma is a well built city and is truly one of the solid towns of the South. No section of our state offers greater advantages, comparatively speaking, than Selma. This old and well established city has won a name she is justly proud of and is a valuable factor in the commercial life of Alabama, and one of which too much could not be said. In conclusion we would urge the capitalist, the agriculturist, the home and health seeker, to pay to Selma a visit and you will surely not be disappointed. She is, and has always been a friend to the T. P. A., and they in turn have a very friendly feeling for Selma.

Montgomery.

Montgomery is the capital of the State of Alabama and is situated on the banks of the Alabama River, with a population of over thirty thousand people. Its corporate limits enclose many miles of valuable property. It has a natural drainage system as well as an excellent sewerage system. It is well supplied with delightful and healthy water. Its gas works and splendid fire department; its city hall and other public buildings, gives an exceptionally fine appearance to the city of Montgomery, where is, of course, located Alabama's magnificent capitol building. The city is very substantially built and has quite a number of costly public buildings and residences. It is well provided with hotels

and amply equipped to accommodate a large number of visitors, and be it said to the credit of Montgomery people, they well know how to entertain their visitors, and are noted for the hospitable and cordial manner of entertaining. Montgomery is well lighted by both gas and electricity. It has many miles of street railway double tracked on the principal streets. Also a number of beautiful drives affording picturesque views of the river and surrounding country. Montgomery has a number of public buildings where architectural construction is modern and up-to-date, as well as her churches, libraries and school buildings, and various places of amusements. There are hospitals, almshouses and infirmaries doing an active and noble work for the cause of humanity. The present progress and prosperity of the city speaks well for her. Located as it is Montgomery enjoys exceptional advantages as a seat of commerce and manufacture. The banking interests of Montgomery closed the year with a most brilliant showing. Nothing so much benefits the industrial development of a community as ample banking facilities. During the past few years the banks have added to their surplus funds and have put out in dividends to their stockholders flattering amounts. Montgomery has made a good record as a manufacturing city during the past year.

The manufacturing industry is represented in various ways, together with fruit and vegetable stock and cotton raising. The quality of her products compares favorably with any in the state. Its population is increasing rapidly with her increase in business. Her people are law abiding, industrious and homogeneous. As a place of residence for many considerations it is most desirable. There are strong indications of rapid development in her various lines of business. The city and county roads are composed of miles and miles of graded and macadamized roads reaching out from the city to every precinct in the county. The railroad facilities are most desirable both passenger and freight. The substantial character of the developments made is the best guarantee of the future progress of Montgomery. All improvements made seem small in comparison to the great number of possibilities of the future. With the perfection and completion of the Isthmian Canal, Montgomery will share in advantages with her sister cities and states. The city and suburban railway, of which there are a great many miles, is a very superior system. The service is good and the routes are through the most beautiful parts of our city. Labor is cheap and plentiful in Montgomery, and many

hundreds of thousands of dollars are paid out monthly. This money is rapidly turned loose and goes into the channels of trade and gives life and volume to every line of business. Labor is well paid and labor troubles are few. Montgomery has excellent railroad facilities. Five trunk lines furnish communications with the outside world. The geographical location of Montgomery is such as to make it an easy reach of all, South Atlantic, and Gulf ports as well as inland river ports. With these great advantages it is not to be wondered that Montgomery has such magnificent bank clearances, that the immense amount and substantial business is done, that the population increases year by year in such surprising amounts. Taking in consideration the above advantages Montgomery possesses, we are safe in predicting a continuance of the prosperity she has enjoyed, and even a doubling of same. From a commercial standpoint, there is no city in the South that offers greater advantages to the home seeker than Montgomery. In climate it realizes as delightful conditions as could be asked.

To the agriculturist, Montgomery offers advantages besides her own facilities, she is within close proximity to three of the world's great cotton markets, viz: New Orleans, Memphis and Vicksburg. The soil is easily improved and retains its fertility with a wonderful tenacity. Trucking is carried on extensively in Montgomery and her surrounding counties, and shipped by rail and finds a ready market. The city has a large jobbing trade which increases annually. It has numerous manufacturers. Her city government is of the best character, being presided over by men of great strength of character, whose reputation are above reproach, and be it said to their credit, that Montgomery has not a stain upon her name. Her men of affairs are among the grandest intellectual men of this state, and taking all in all, Montgomery and her citizens are in a thriving progressive state.

Mobile.

Located in one of the most productive and prosperous regions of the South is the historical city of Mobile, which is conceded to be the second manufacturing city of the State of Alabama, it being the only sea port in Alabama. Being connected as it is, both by water and rail, with

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SUGAR CANE MILL

the coal and iron fields its advantages and resources are without parallel, Her railroad facilities are unequalled by any other Southern city, likewise her ocean communications. Situated as she is, upon the beautiful and picturesque Mobile Bay, and with her superior possessions in water supplies, having 99 miles of water mains, furnishing an inexhaustible quantity of the purest water at a surprisingly low rate to her citizens, she has gained an unparalleled reputation, both at home and abroad. The sanitary condition of Mobile today ranks among the best, having a sewerage of sixty miles, constructed on the most approved systems. The beautiful asphalt paving of Mobile has become well and broadly known, and is exceedingly admired by the numerous visitors and pleasure seekers, who frequent Mobile yearly. The accommodations of her hotels have few equals, and no superiors, especially the two new and up-to-date hotels erected within the past few years. The electric plants of Mobile, three in number, furnish adequate supplies to insure that city a magnificent light, as all of its stores, residences and public buildings are well supplied with brilliant illumination and the electric railway has a complete system with a combined mileage of fifty miles or more. There could not be found in this or any other state a city government based upon stricter ideas of economy, consistent with safe and secure progress. The openings for immense manufactories in Mobile are magnificent as has already been demonstrated by the success of those there. Mobile is noted for her magnificent public school system and also for the prosperous condition of her various banks, with stocks at a high premium.

The extensive lumber and timber center of Mobile is widely known and does credit to that substantial city. Mobile has expended over \$3,000,000 in various improvements within the past few years. Mobile has become the third important fruit importing port in the world, especially in the banana industry. Mobile is proud of the fact that she ranks next to New York in her exports to Cuba.

The climatic conditions of Mobile are so excellent that as a health resort she ranks with the most desirable. The advantages Mobile offers the travelers who visit her annually with a view to locate, from a business stand point, is indeed excellent, for no where in the world are there wider manufacturing conditions. In Mobile county there is a superior grade of clay that is most suitable for making sewer Pipe, vitrified or fire brick, rockingham ware, etc. Mobile county is larger the Island of Porto Rico

and offers flattering advantages to the manufacturer, the merchant and the farmer. All of her colleges are rendering excellent services in the great important educational line, and students register here from every State in the Union, as well as Latin American countries. Mobile is and has been the home of many famous literary writers, viz: Augusta Evans Wilson, Father Ryan, Amelia Reeves and Hannis Taylor.

Among the numerous Parks of Mobile is Bienville Square, located in the center of the city. Also Monroe Park at the South city limits.

With what nature has done and the improvements by man makes an exchange of traffic between vessels and trains quick and inexpensive and the fact that merchants are able to save expense and time in this way in the transfer of their goods direct from car to store, a distance of but a few feet, makes it especially convenient, and an advantage possible in but few cities in the world. The commercial advancement of the city is sure to be rapid and substantial. The solidity and credit of her banks is beyond questions. The sale of local bonds is an illustration of the public confidence of the solvency of the city. The future prosperity of the city is confidently felt as property enhances in value every year.

As a health resort Mobile cannot be surpassed. Located as she is in the sub-tropical district, especially adapts it to be a winter home—furnishing to the invalid the advantages derived from that sheet of salt water thirty-six miles in length.

The opportunities for truck gardening and farming are unsurpassed. The richness of the soil, the atmospheric conditions and the practically continuous seasons favor quick productions and prolific crops.

It is a recognized and undisputed fact that Mobile Bay and vicinity furnish the finest quality of oyster found in the water in the U. S.

In the essential elements of the building of large cities Mobile has been exceptionally endowed; offering advantages to the seeker for establishing manufacturing plants, the advantages of cheap fuel, her transportation facilities, cheap labor, and above all, her Geographical location. She is bound to be the gateway to Cuba, Latin America and the Orient via the Nicaraguan Canal. Mobile, as has been previously mentioned, is not only a strict commercial center, but has become a recognized and important manufacturing center and that she is destined in the near future to be a manufacturing center without a superior is a conceded fact.

Thus in offering the advantages of this great and important city through this volume we hope to clearly set forth its advantages healthfulness, financial, manufacturing and fruit exporting and importing gardening and farming—oyster raising. The strength and solidity of her banking houses, her health and pleasure advantages. In short she throws her gates wide open to seeker of health or pleasure and to the financier. A visit to Mobile will be not only a pleasure but an advantage.

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is built on a rising ground, five miles distant from Mobile, and elevated one hundred and fifty feet above the sea-level. It enjoys a constant, refreshing breeze, which renders its situation both agreeable and healthy. A never-failing spring at the foot of the hill furnishes an abundant and lasting supply of water to a beautiful lake. Long experience has proved that, owing to its position, the college is entirely exempt from those diseases which prevail at certain seasons in the South. The College was incorporated in 1836 by the Legislature of Alabama, with all the rights and privileges of a university, and empowered in 1840 by Pope Gregory XVI to grant degrees in Philosophy and Theology. The course of instruction is threefold: Preparatory, Commercial and Classical. Extensive grounds, spacious buildings, commodious class rooms, library, reading rooms, billiard room and the largest and best equipped college gymnasium in the South afford every facility for the self-improvement and physical well being of the student.

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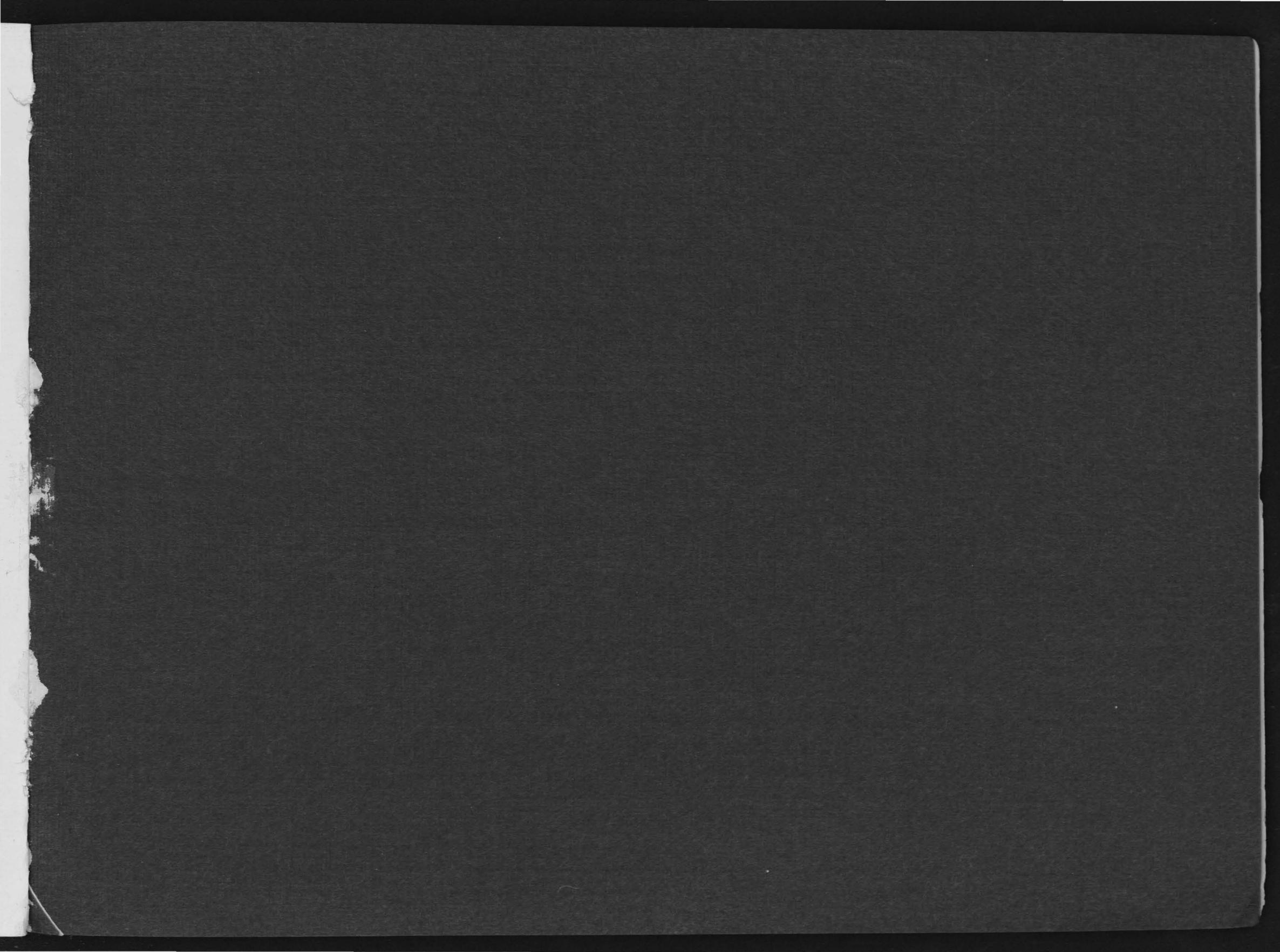
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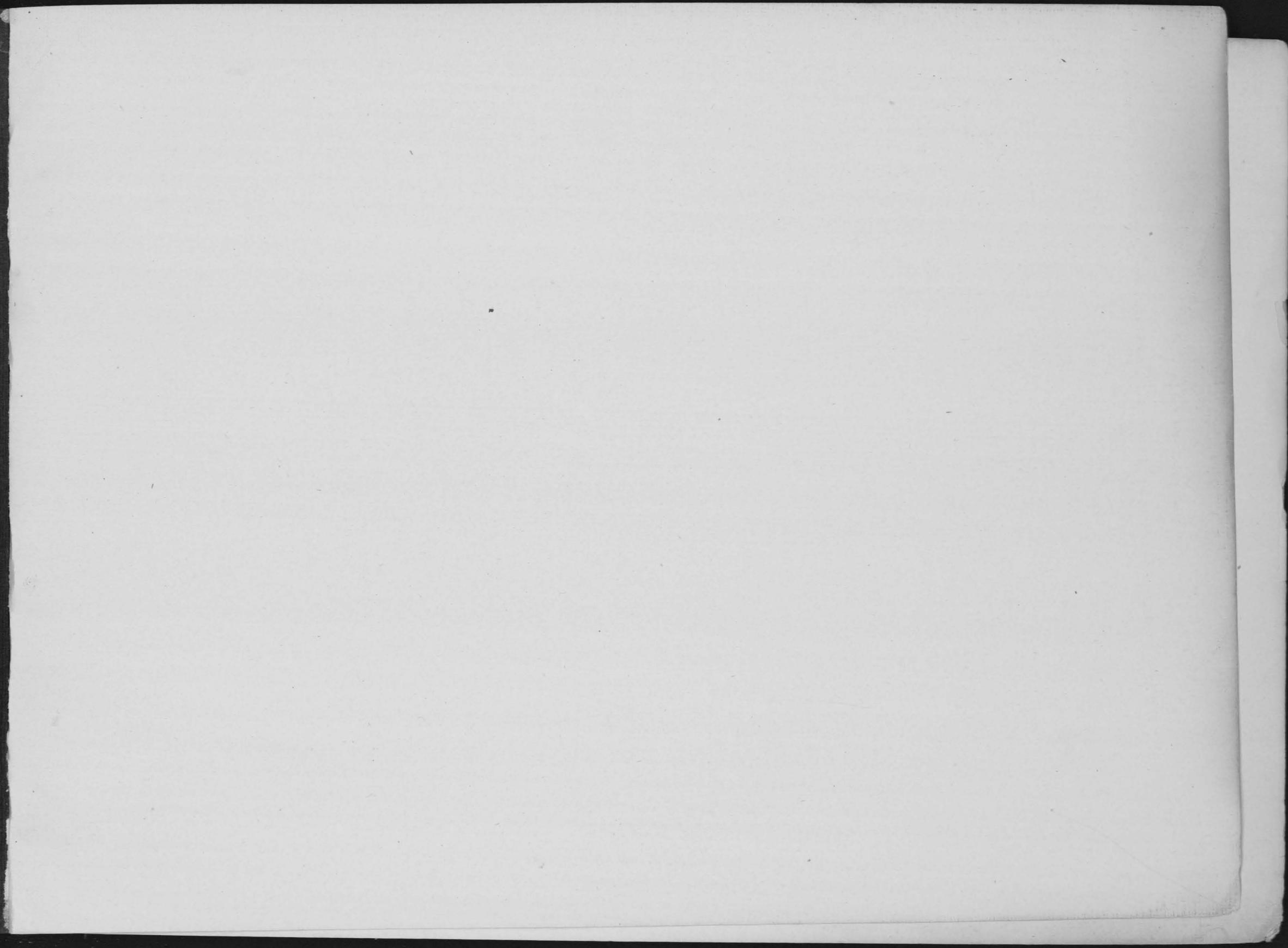
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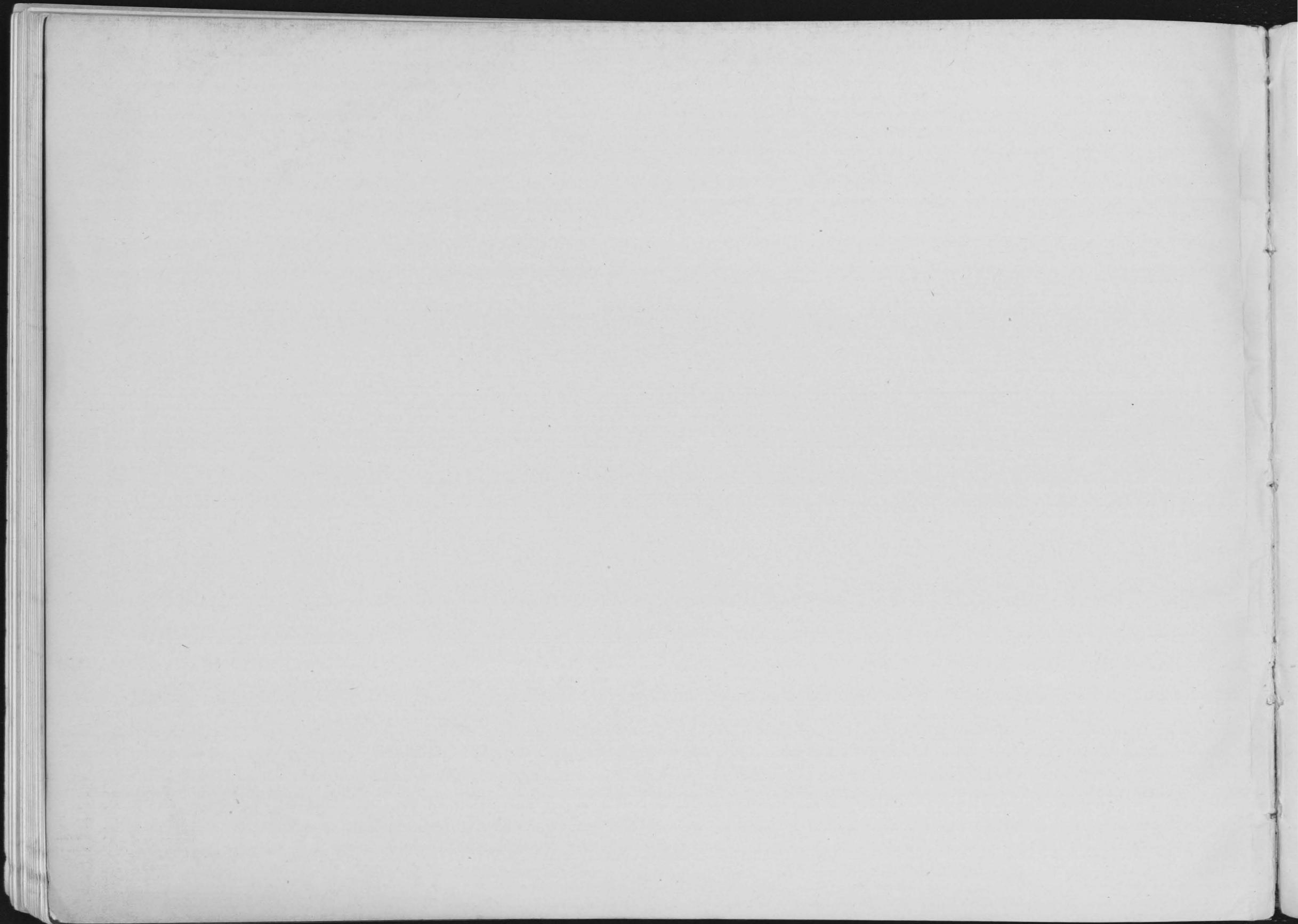
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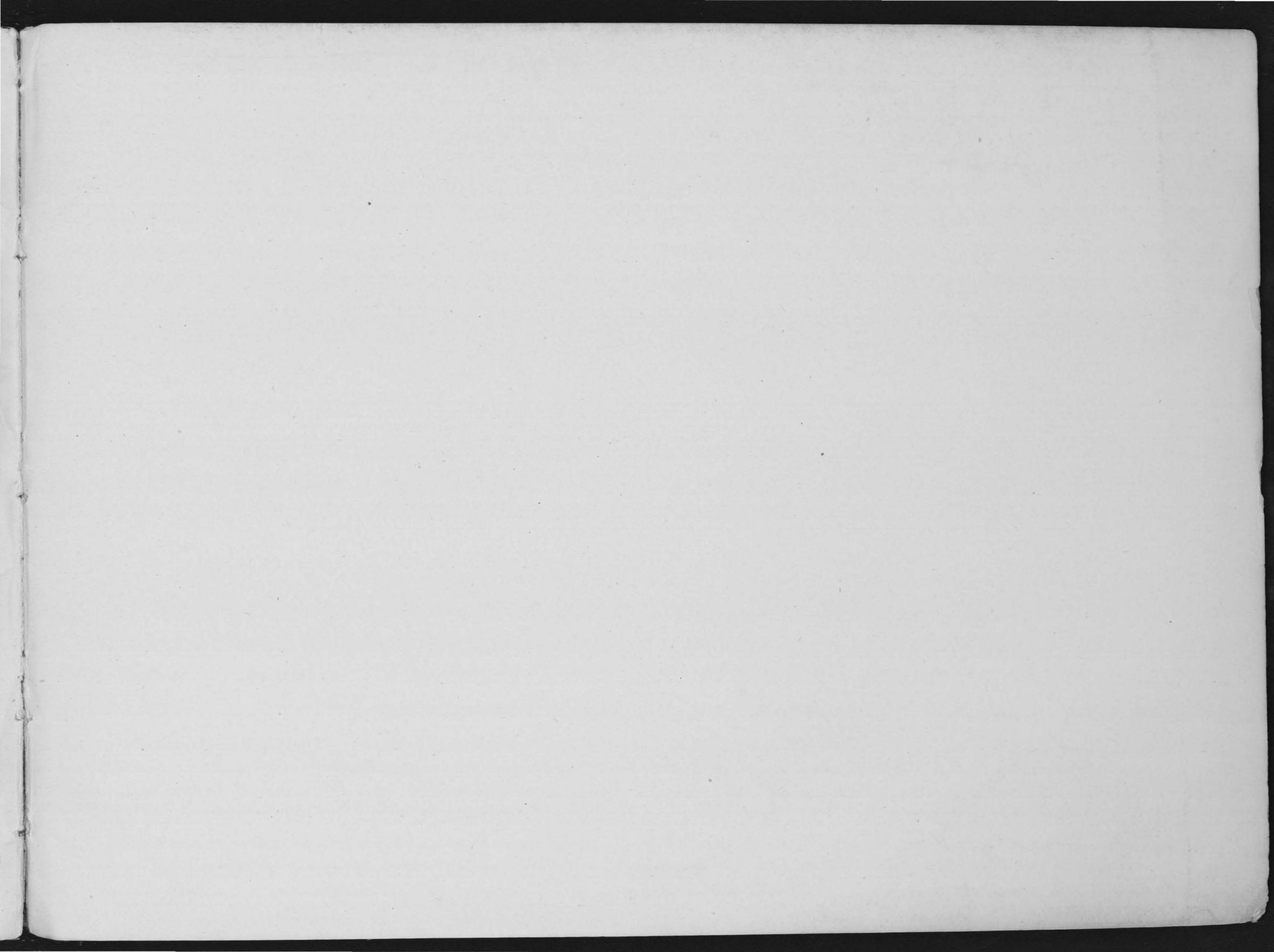
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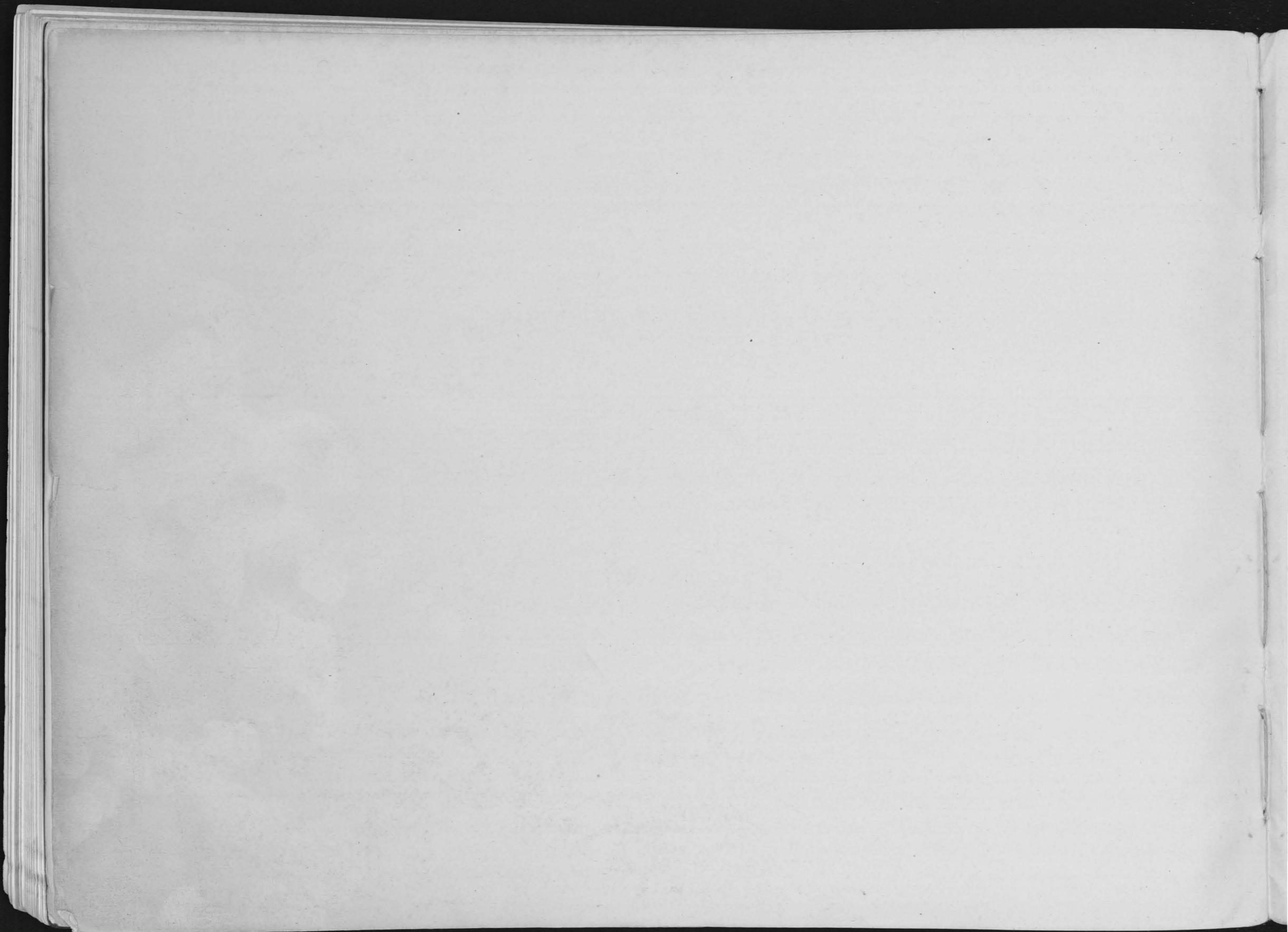


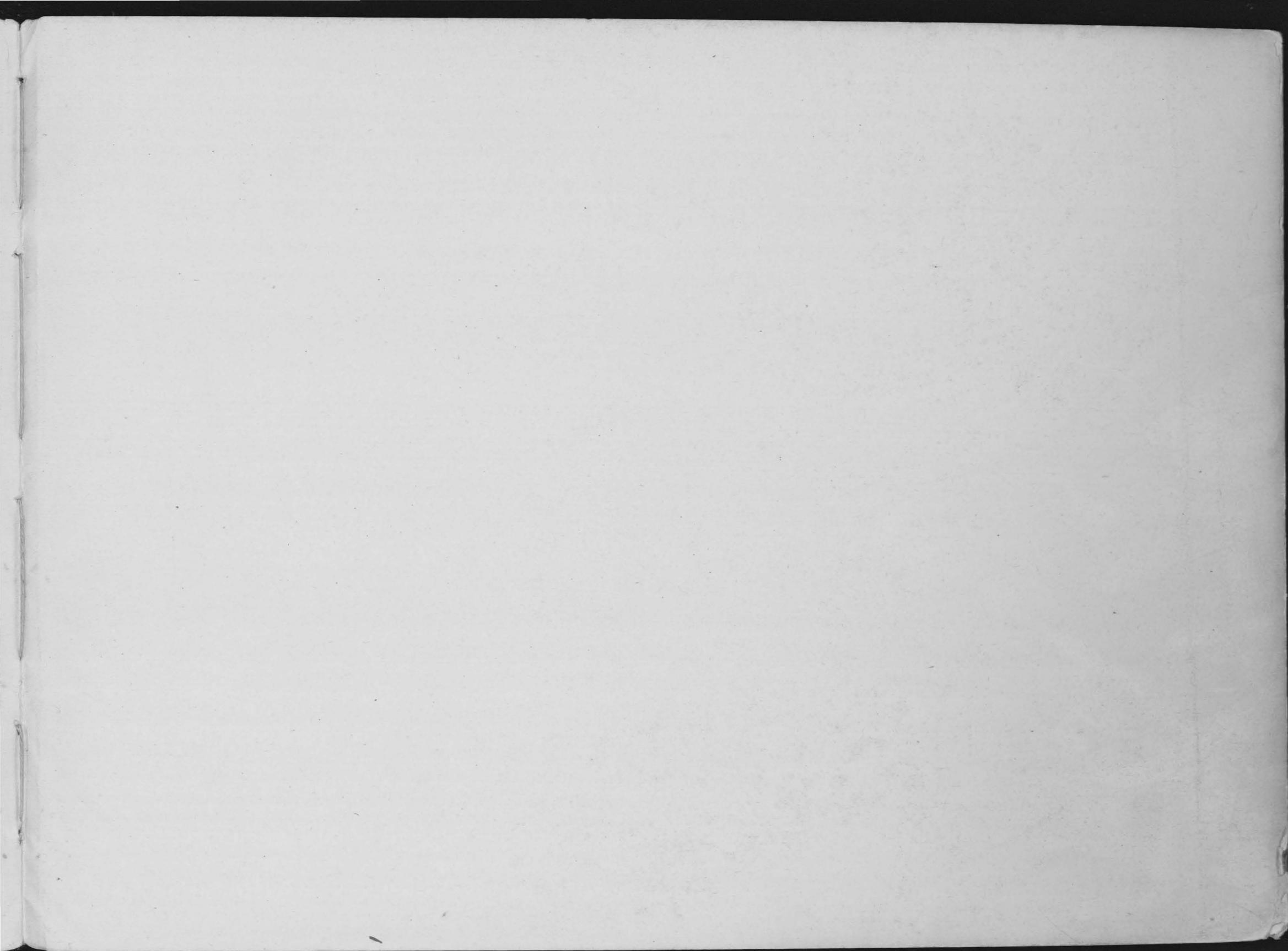
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